Analysis of Distribution Pattern of Rice Commodity in East Java

Susilo

Faculty of Economics and Business Universitas Brawijaya

Abstract

Rice has strategic roles in stabilizing food stability, economic stability, and politic stability of a nation. Food distribution is one of the food stabilities sub-system whose role is very strategic, thus if it cannot be implemented well and smoothly, it will cause inadequate food availibality needed by society. This research attempts to find out and to analyze the rice distribution pattern from surplus regions with rice commodity to the deficit regions located in East Java. The data used in this research were the data obtained from Central Buerau of Statistics of East Java in 2010-2014. The analysis method were descriptive statistics, DLQ (Dinamic Location Quotient), and Gravitation Spatial Analysis. The results confirmed that the central regions of rice in East Java were found in some regencies, such as:Banyuwangi, Mojokerto, Pasuruan, Malang, Madiun, Bojonegoro, Ngawi, Lumajang, Lamongan, and Jember. The rice commodity of Malang was city supplied from Malang and Pasuruan. The number of rice surplus in Malang could only fulfill the needs of rice in Malang city. However, the number of the rice still did not cover yet the deficit of rice in Malang city, so it needed more supplies from Pasuruan. The needs of rice in Kediri city and Batu city were supplied from Mojokerto regency and Pasuruan regency. Finally, in order to fulfill the needs of rice in Madiun city, it could be supplied from Madiun city, and for Surabaya city, it could be supplied from Lamongan regency.

Keywords: Distribution, rice, East Java.

1. INTRODUCTION

The needs of food, especially rice for people in Indonesia is a daily need of human for supporting human's lives. It can be understood that the presence of rice as one of primary needs is one of the strategic commodities because the government's spending for this commodity grows rapidly every year. Food in Indonesia has strategic values with a very wide and complex dimensions. (Mashuri, cited in Sri Widodo, 2002). The availability, distribution equity, and affordability of society's power is the central isse affecting national economic athorities because food scarcity can trigger the occurance of social and political fluctuation. Based one experience occured in 1966 and 1998, it shoed that the political fluctuation can turn into a very terrible political crisis due to the high prices of food in a short time, and political debate always occurs due to the high price or the low prices of food. Society wants the stability of food supplies and prices, available all the time, equal distribution, and affordable prices (Achmad, 2001).

Food stability becomes one of the priorities in national development. There are three main reasons undelying the awarness of all components in a country for the importance of foodstability, such as: (i) access for adequate and nutritious food for every person is one of the fulfillments for human rights; (ii) fadequate food consumption and nutrition is the basis for the establishment of human resource quality; (iii) food stability is the basis for economic stabilization, even for national stability of a country (Arifin, 2004).

One of the characteristics of national food stability is the presence of the availability of adequate food in macro aspect. Nevertheless, there are still many region where the society cannot access the adequate food. That condition occurs due to a poverty or inadequate income to get the access of food. On the other hand, the wide of Indonesian territory where the central region of agriculture production, especially rice and corns are in different topography, have the availability of infrastructure to support the sector (production, processing, storage) that are very variable. The harvest time is not the same from one region to other region, and the unsupport climate at planting and harvest time (Arifin, 2001).

Food distribution is one of food stability sub-system whose role is very crucial. If it cannot be implemented well and smoothly, the food needed by society will not be fulfilled. The distribution is expected to do effectively, efficiently, and equitably in every location where the food transaction is being conducted for the primary needs of society. The obstacles of food distribution has an impact on scarcity of food and the increase of food price as well as the impact on the low access to the society because the purchasing power of the society will decline (Garside dan Syaifullah, 2013). Food distribution refers to the availability and the supply of food equally all the time in terms of quantity, quality, safety, and variety to fulfill society needs of food. Whereas food access refers to the ability of household to be able to reach or to get the needs of food all the time in terms of quantity, quality, safety, and variety to fulfill the needs of food. The presence of poor people, food surplus, food deficit, and or household inability to fulfill the needs of food. The presence of poor people, food prone region, inequatable of food production among region and all the time, and different human resources

in every region will affect the distribution and the supply of food. Finally, this condition triggers food access fro every person in household get lower if the the food availability is limited, unavailability markets, limited transportations, low income, limited education, high unemployement, and inadequate culture. Thus, the role of affordable and equitable food distribution all the time will affect the increase of food access for every household to fulfill food adequacy (Garside and Syaifullah, 2013).

Therefore, food stability is produced by a system of food stability consisiting of three sub-system: (1) food availability in terms of adequate quantity and types for all societies, (2) smooth and equitable food distribution, and (3) affordable food for every person to fulfill adequate nutrition and health rules. The problems when reaching food stability is about imbalance between the availability and affordability of food. The problems are caused by the production of various types of food which cannot be produced in all region and in every time it is needed. The problems of production which only happen in certain region of Indonesia and in certain time have caused the availability concentration of food in production centre and in harvest time. Referring to the food distribution for society and the obstacles faced by speciety, the researcher conducted a research entitled, "Analysis of Distribution Pattern of Rice Commodity in East Java".

As described before, East Java is one of the region which has the biggest potency of food production in Indonesia. East Java is able to supply more than 17% of national rice and the needs of rice on 15 provinces through National State Logistics Agency'move' (Central Buerau of Statistics, 2012). The increase of food demand in East Java has grown along with the growt of population pushed the occurance of food production acceleration in terms of the actualization of price and food stabilization, so the food stability is highly related to the government's ability to maintain the stabilization of food availability supported by the fulfillment of the supporting access.

2. LITERATURE REVIEW

Definition of Market/Distribution

Food is a vital and strategic commodity since it refers to the primary needs firstly needed by every human. Thus, the fulfillment of the needs of food cannot be suspended. Meanwhile, food commodity or agriculture products has specific characteristics because the production is affected by 'season' factor.

Marketing system is the crucial part of goods chain since the goods are produced to consumers. It can determine market efficiency in a trading system, including food. The marketing causes high cost which will affect not only the decrease of producers surplus, but also the consumers' burden. In the food marketing, there are many variaties in terms of agents or the long market chains, from the short chain of the simple market to the long ones.

Generally, food marketing pattern or agriculture products always change and develop as the growth and the development of production and consumption structure. The marketing pattern of agriculture products also has closely relations with economic development because it is one of the overall economic sub-system.Efficient marketing system is highly needed in goods market of agriculture products in order to increase additional values and producers or consumers surplus. Kim (1986) noted that the base differences in marketing system between developed countries and developing countries lie on the supply system of agriculture, wage labor, level of consumers income, level of urbanization, cultural background (including eating habits), and so on.

Kotler (2002) said, "Marketing is a social process in which the individual or grop get what they need and what they want by making, offering, and freely interchanging valuable products to other parties. The products are made to satisfy human needs or desire, so there is a process to get the products they want or need as the efforst from producers to consumers."The concept of marketing stands on four pillars: target markets, customers needs, integrated marketing, and income ability. Marketing is one of business functions producing acceptability for the producers or the consumers. Said dan Intan (2004) defined marketing as a number of business activity aimed to give the satisfaction from the goods or services that are exchanged to the consumers or the users in agriculture, whether in the form of agriculture input or products. On the other hand, Limbong and Sitorus (1987) said, "Marketing is the series of activity happened in the process of goods or services flow from production centre to the consumption centre in order to fulfill the needs and to give benefits for producers."This concept shows that the role of marketing is very crucial in increasing the values of form, time, place, and belonging of goods or services generally, and for agriculture commodity. According to Dahl and Hammond (1977), marketing is the series of marketing institution function needed to trigger products or input from production point to the last consumers. Thus, marketing can be defined a productive actovity since it gives additional values and produces many beenfits in terms of time, place, form, and belonging. This definition describes that marketing is a process of business activity to carry out the strategic plans leading to the fulfillment of consumers needs through an exchange with other parties.

Nowadays, rice marketing pattern has been segmented, the rice for the consumers with middle-up income and the consumers with low income. Generally, the consumers with midde-up income will buy the rice from special markets that sell rice with certain attributes, such as color, taste, texture, and so on.Whereas for

those who have low income will buy the rice in traditional market that usually sell the rice with middle-down quality. According to Natawidjaja (2001), there are two factors causing the different prices of rice that push the rice to be distributed from one place to another place, that is (a) different quantity of rice availability, so the rice is transferred from the surplus region to the deficit ones; and (b) different buying power and preferences of society, so the rice with good quality is transferred to the region with the consumers with high buying power and taste in order to be replaced and then added with the rice with lower and cheaper quality.

Marketing Channels and Institutions

Said and Intan (2004) said, "The role of marketing channels and distributions become the spearhead of the success of agribusiness development since they function as a facilitator that connect the deficit units (consumers who need the products) and the surplus units (producers who produce the products). Marketing institutions and distributions also play an improtant role in strenghthening the inregration among sub-system in agribusiness system. Thus, an integrated agribusiness development should also strengthen its role and empower marketing isntitution and distribution effectively and efficiently. An improvement to the marketing isntitution and distribution is highly needed because the series of activity has become the primary indicator on margin between the prices among producers and the prices among consumers. One of the indicators is the low margin between the prices among producers and the prices among consumers. However, it does not mean that the marketing isntitution and distribution do not get the income, but rather the effort of fair share of all additional values scored in a system of commodity to every actor who is involved in it.

Marketing channels are the series of organizations that are mutually dependent each other in involving the process to make the products or services ready to use or to consume. Marketing channels undertake the task of moving the goods from the producers to the consumers. It overcome the gap of time, place, and belonging that separate goods and services from the people who need it (Kotler, 2002).Said dan Intan (2004) said, "The presence of institutions that support national agribusiness development is very important to make Indonesian agribusiness more competitive and powerful.The supporting institutions really determines the way to guarantee the implementation of agribusiness integration in performing its goals. Some agribusiness institutions in Indonesia are: government, funding institutions, marketing and distribution institutions, cooperation, formal and informal educationa;1 institutions, agricultural counseling institutions, and guarantee and risk responsibility institutions.

According to Limbong and Sitorus (1987), most of the producers do not sell their goods to the last users directly. There is one or more marketing channels among the producers and the consumers, *the series of marketing intermediary that carry many functions*. The decision of marketing channels is one of the most difficult and challenging decision ever faced by the producers. The chosen channels affect all the decision of other marketing.

Distribution Channels Functions

The process of goods and or services distribution from the producers to the consumers that need various activities of marketing functional aimed to smoothen the process of the distribution effectively and efficiently in order to fulfill the needs of the consumers. The functional activity is called 'marketing functions'. It is conducted by marketing institutions involved in the process of commodity marketing, and to form the series of marketing called 'marketing system'. Agricultue products flow from the producers to the consumers is followed by the increase of the values of agricultual commodity. This increase can be reached if there are marketing institutions that can run its marketing functions well. Below are the distribution channels according to Philip Kotler (2002):

- 1. Information: Information collection and spread of marketing research on customers, competitors, and other offenders as well as the strenght in potential marketing environment and that are exist nowadays.
- 2. Promotion: Persuasive communication development and spread of designed offer to attract the customers.
- 3. Negotiation: efforts to reach the final agreement about the price and other requirements, so the transfer of belonging can be done.
- 4. Reservation: inverted communication from the members of marketing channels and producers about the interest of buying.
- 5. Funding: fund allocation and acquisition needed to finance the avilability of the marketing channels.
- 6. Risk taking: risk assumption related to the work implementation of the marketing channels.
- 7. Physical belonging: storage continuity and physical product movemet from the materials till the last customers.
- 8. Payment: the buyers pay the bill to the sellers through banks and other financial institutions.
- 9. Belonging right: actual belonging transfer from one organization or personal to other organizations or other person(s).

Although the use of channels or immediary institutions means releasing the offer or for the way and to whom the products are sold, but the consumers are generally willing to give most of the marketing tasks to this institution. Below are the advantages of using intermediary according to Kotler (2002):

- 1. Many producers are lack of financial resources to distribute the marketing directly.
- 2. Direct marketing will push many producers to be the intermediary for complementary products from other producers in order to reach mass distribution economy.

3. RESEARCH METHODS

Data Collection

The data used in this research were primary and secondary data. The data were obtained from survey and data collection. The secondary data were from data of production in every region, data of food needs, and Surplus and Decifit Data of Food Stability Board of East Java in the year of 2011-2013. Whereas the primary data needed in this research were problems and potencies of the distribution of primary needs in East Java; and distribution routes of the primary needs in every region.

Data Analysis

Data analysis and data processing were obtained from the primary and secondry data conducted in both qualitative and quantitative method. Qualitative analysis is a description method conducted by describing the results of a research through words and tables or matrics arrangement. Whereas the quantitative analysis is a method of LQ (*Location Quotient*) AND Gravitation Spatial Analysis.

LQ (Location Quotient)

LQ (Location Quotient) is an approach used for base economical models and for undertanding sectors which become a trigger of the economic growth. LQ indicates the relative consentration of economic specialization degree by using comparison approach (Hood, 1998). The concept of base economy describes two sectors, *base and non0-base*. The base sector is society activity whose results can fulfill the needs in their region. The results do not only fulfill the needs in their region, but also fulfill the needs outside their region.

Rusastra, *et.al* (2002) described, "Base activity is society activity whose the results, whether in the form of goods or services aimed to be exported to outside the society or outside, regional, national, and international oriented." The concept of both technique and economic efficiency highly determines the base growth in a region. Whereas non-base activity is society activity whose the results, whether in the form of goods or services aimed to the society in the region. The concept of self-sufficiency in food, independence, welfare, and quality of life highly determines the non-base activity.

$$LQ_i = \frac{X_i^r / X_i^r}{X_i^n / X_i^n}$$

X = output (PDRB); r = regional; dan n = national. LQi > 1 indicates exposit activity in the sector or base sector (B), wijle LQi < 1 is called non-base sector (NB).

LQ analysis is used to determine barns region in East Java, *a region ffor base food products*. It is the region that have wide production of food, so it is able to fulfill the needs in the region and also to expor to other regions. LQ analysis requires the data of food production in ever region and province in the end of years (2011-2013).

DLQ (Dinamic Location Quotient)

Dynamic Location Quotient (DLQ) is a modification of SLQ by accomodating speed factors of economic growth time by time. The DLQ value is calculated by using the following formulation (Rustiadi, 2006):

$$DLQ_{ij} = \left[\frac{(1+g_{ij})/(1+g_{j})}{(1+G_{i})/(1+G)}\right]^{t} = \frac{IPPS_{ij}}{IPPS_{i}}$$

Description:

DLQ ij = Potential index of i sector in region

- gij = Growth speed of i sector in region
- gj = Growth average speed of i sector in region
- Gi = Growth speed of i sector in national

G	= Growth average speed of i sector in national
t	= Difference of the end of year and the beginning of year
IPPSij	= Development Potential Index of <i>i</i> sector in region
IPPSi	= Development Potential Index of i sector in nationa

The DLQ value is defined as follows: if DLQ>1, the developmet potency of i sector in region is faster that the same sector in national. However, if DLQ>1, the developmet potency of i sector in region is lower than the sector in national as a whole. The combinantion of SLQ and DLQ values become the criteria in determining if the economic sector belongs to 'great, prospective, mainstay, and less prospective'.

Gravitation Spatial Analysis

Gravitation spatial model was used to see or to indicate the relations among regions. Region was considered as a mass in gravitation model. The realtions among regions was considered as the relationship among mass (Isard, 1969). The region mass also had an anttractiveness, so there was auch an influence among the regions as the actualization of the attractiveness power among regions. In the regions analysis, population classification, activity centralization, or natural resource potency was considered to have the attractiveness that could be analogized like magnetic attraction. This model was used the most in transportation analysis to indicate the interactions between two poles measured by using traffic flow. The simple version of this model was formulated sistematically as follows:

$$I_{ij} = G \frac{P_i P_j}{d_{ij}^b}$$

I_{ij}	= interactions between <i>i</i> and <i>j</i> region
$P_i \operatorname{dan} P_i$	= measure of <i>i</i> and <i>j</i> region
d_{ij}	= distance between both regions
b	= power or exponent applied in the distance among regions
G	= equivalent constants with gravitation constants determined empirically,
	and used for relating it with the real condition

This gravitation model was used to determine the distribution model of the primary needs in East Java. The indicators are activity centres, natural resources, distance among regions, time, and road conditions. This method can formulate the distribution model of the primary needs integrated by considering the nearest distance among regions, road conditions, and natural resources potencies. The distribution model of food in this analysis used the following assumptions:

- 1. Distribution cost was directly proportional with distance
- 2. Transportation cost by truck per kilometers based on *organda*
- 3. Transportation capacities per truck (with no double tandem) was 8 tons per one way
- 4. The longer the chains of marketing, the more expensive the cost of rice
- 5. Conversion of field dry rice 1 kg = 0.6 kg of rice

4. RESULTS AND DISCUSSION

Regional Analysis/Rice Centres in East Java

The analysis used to identify the central regions of the primary needs of rice was *Location Quotient* (LQ) by using data of production in 2011-2013. The value of LQ was the average value of production in 2011-2013 or called '*Dinamic Location Quotient* (DLQ)'. The people of East Java wes still highly dependent on rice to fulfill their daily primary needs. Rice commodity is the primary needs of food, so the needs of rice becomes very crucial, especially in East Java. Local government or food centre, in this case is rice, used *Location Quotient* (LQ) analysis. It would produce index rate based on the value of rice production in every regency/city. The results are presented in Table 1.

		could be by Calculation of Rice	c m East Java m 2011-	2015
No.	Regency/ City	Average of Production of Rice (Tons)	Total Average of Rice (Tons)	DLQ of Rice
Regency		L		
1	Pacitan	173.114	757.664	0.4371
2	Ponorogo	369.776	1.217.492	0.5810
3	Trenggalek	166.15	597.194	0.5320
4	Tulungagung	275.331	645.319	0.8162
5	Blitar	306.535	720.325	0.8141
6	Kediri	296.152	687.216	0.8244
7	Malang	442.032	1.162.881	0.9272
8	Lumajang	384.521	602.527	1.3400
9	Jember	915.34	1.380.492	1.2790
10	Banyuwangi	711.548	914.993	1.9340
11	Bondowoso	317.007	638.179	0.9500
12	Situbondo	256.763	517.908	0.9485
13	Probolinggo	306.009	739.175	0.7920
14	Pasuruan	593.814	915.803	1.2405
15	Sidoarjo	180.443	181.169	1.9055
16	Mojokerto	299.798	523.969	1.0946
17	Jombang	425.207	660.677	1.2313
18	Nganjuk	441.854	822.281	1.0280
19	Madiun	455.205	551.503	1.5791
20	Magetan	285.692	520.616	1.0498
21	Ngawi	686.618	967.507	1.3530
22	Bojonegoro	763.452	1.013.743	1.4370
23	Tuban	511.437	1.179.880	0.8293
24	Lamongan	768.223	1.125.830	1.2850
25	Gresik	342.22	954.178	0.8861
26	Bangkalan	269.577	504.957	1.2213
27	Sampang	225.771	529.089	0.8164
28	Pamekasan	158.232	324.031	0.9342
29	Sumenep	180.725	701.931	0.4925
No.	Regency/ City	Average of Production of Rice (Tons)	Total Average of Rice (Tons)	DLQ of Rice
City				
71	Kediri	11.988	18.918	1.2123
72	Blitar	9.588	17.142	1.0700
73	Malang	11.79	14.257	1.6220
74	Probolinggo	11.581	38.172	0.5804
75	Pasuruan	16.261	16.261	1.7350
76	Mojokerto	5.042	5.052	1.9150

Table 1. The Results of LQ Calculation of Rice in East Java in 2011-2013

77	Madiun	15.903	15.904	1.5770
78	Surabaya	12.651	13.643	1.0961
79	Batu	4.846	11.197	0.8279

Source: Central Buerau of Statistics of East Java in 2010-2014, processed in 2015

Based on the results, it can be described in Table 1 that there were 10 regions which became the centre of rice in East Java. It can also be known that those 10 regions were the regions with LQ value belongs 10 in East Java. The 10 regions of rice commodity centre can be described in Table 2 below.

Table 2. Central regions of Rice in East Java					
Rank	Regency/City	DLQ of Rice			
1	Banyuwangi	1,934			
2	Mojokerto	1,915			
3	Pasuruan	1,735			
4	Malang	1,622			
5	Madiun	1,577			
6	Bojonegoro	1,437			
7	Ngawi	1,353			
8	Lumajang	1,340			
9	Lamongan	1,285			
10	Jember	1,279			

Source: Central Buerau of Statistics of East Java in 2010-2014, processed in 2015

Table 2 confirmed that Banyuwangi was the highest central region of rice in East Java. Other regions were Mojokerto, Pasuruan, Malang, Madiun, Bojonegoro, Ngawi, Lumajang, Lamongan, and Jember.

Analysis of Surplus/Deficit of Rice Commodity in East Java

Analysis of surplus and deficit was used to find out the availability of the primary commodity in East Java. The regions with deficit should get a supply from the nearest region. The calculation of surplus/deficit was used to find out the condition of rice fulfillment in ever region. If the difference of total production with the needs of rice was positive, the region would be the surplus one. If the difference of total production with the needs of rice was negative, the region would be the deficit one and need the distribution from other regions. Based on table 3, in the last three years, the regions with the highest surplus of rice in East Java was Lamongan followed by Ngawi, Bojonegoro, Jember, and Banyuwangi.

Based on the calculation of surplus/deficit in the last three years, the region of cities tend to be deficit. They had the narrower area and the area utilization was dominated by building area, so they could produce rice to fulfill their needs. All cities of East Java need rice supply from the surrounding regions.

Beside the regions of cities, Sidoarjo also had the deficit of rice and it became the only region in East Java with deficit rice. The all central regions of rice in East Java had the deficit rice. The condition showed that all the regions were able to distribute the surplus production to other regions, especially the surrounding regions with deficit rice.

	Table 3	. Surplus/Deficit of Rice in Ea	ast Java in 2013				
	Region	Surplus/ Deficit of Rice Commodity (Tons)					
	Kegion	2011	2012	2013			
	01 Pacitan	47,391	54,834	58,742			
	02 Ponorogo	103,141	166,929	155,325			
	03 Trenggalek	28,523	39,850	44,630			
	04 Tulungagung	71,052	90,976	59,827			
	05 Blitar	95,686	81,793	65,808			
	06 Kediri	46,085	49,327	25,899			
	07 Malang	48,153	31,244	44,629			
	08 Lumajang	123,912	154,339	132,299			
	09 Jember	277,779	370,978	344,682			
	10 Banyuwangi	277,254	299,031	267,191			
	11 Bondowoso	115,872	123,887	123,224			
	12 Situbondo	69,665	101,261	109,222			
ency	13 Probolinggo	83,896	83,003	79,524			
Reg	14 Pasuruan	215,485	206,921	222,020			
	15 Sidoarjo	-78,703	-51,260	-79,076			
	16 Mojokerto	73,729	92,088	88,369			
	17 Jombang	120,235	169,483	139,944			
	18 Nganjuk	154,843	212,867	142,641			
	19 Madiun	179,778	239,847	209,576			
	20 Magetan	101,911	117,380	120,735			
	21 Ngawi	270,011	350,679	375,768			
	22 Bojonegoro	295,309	375,116	356,615			
	23 Tuban	171,548	245,345	189,178			
	24 Lamongan	253,794	406,988	383,361			
	25 Gresik	57,665	126,183	103,111			
	26 Bangkalan	70,683	74,420	86,976			
	27 Sampang	49,595	68,458	44,361			
	28 Pamekasan	17,095	36,046	12,022			
	29 Sumenep	12,292	2,896	24,128			
	Dester	Surplus/ De	ficit of Rice Commodity	(Tons)			
	Kegion	2011	2012	2013			
	71 Kediri	-14,938	-18,084	-18,272			
	72 Blitar	-6,719	-5,244	-6,697			
	73 Malang	-66,200	-65,572	-68,617			
ty	74 Probolinggo	-13,603	-11,468	-13,112			
C	75 Pasuruan	-8,340	-4,727	-8,436			
	76 Mojokerto	-7,916	-6,720	-8,889			
	77 Madiun	-6,778	-4,982	-6,057			
	78 Surabaya	-238,574	-238,169	-245,801			

79 Batu	-13,812	-14,033	-14,986
Jawa Timur	2.976.801	3.951.910	3.539.865

Source: Board of Food Commodity Jawa Timur, 2011-2013

Based on the information shown in Table 3, it can be seen that there were some regencies/cities with surplus and deficit in 2011-2013. Surplus commodity of rice was marked by the [ositive rice stock, while the deficit was marked by the negative one. Based on table 3, it can be seen that all cities in East Java and Sidoarjo had deficit commodity of rice in 2011-2013 since it had negative value.

Analysis of Rice Distribution Pattern in East Java

Rice distribution pattern was conducted to distribute the surpplus rice production in the central regions to the deficit ones. The conisderation taken to determine the distribution pattern was the nearest distance. The near distance between the central regions and the defiti regions was the impostant factor determining the model. The goods prices was directly proportional with the distance, thus the longer distance the higher the prices would be. This distribution pattern used gravitation analysis. The analysis of Fravitation Model aimed to see the economic interactions among regions. In doing the calculation of the gravitation, distance assumption was used to indicate the satelite-based 'google earth'

Ind	ex of Gravitation	Sidoarjo Regency	Kediri City	Blitar City	Malang City	Probolingg o City	Pasuruan City	Mojokerto City	Madiun City	Surabaya City	Batu City
	Banyuwangi	46,175,814	3,197,760	1,666,344	16,732,597	9,129,607	5,653,752	2,266,806	1,639,205	53,842,898	3,666,536
	Mojokerto	418,100,653	41,469,642	13,797,257	224,088,723	25,696,952	62,604,066	774,928,859	11,787,468	1,243,256,590	93,947,621
R	Pasuruan	2,329,933,561	17,923,656	13,963,170	618,566,767	139,407,206	829,174,999	30,114,088	7,055,528	1,220,257,754	97,388,257
e	Malang	1,180,047,539	47,397,960	48,247,638	1,386,798,688	55,058,310	55,773,499	17,297,386	10,293,134	893,746,704	175,215,006
g	Madiun	37,344,804	32,177,217	6,894,205	22,067,236	3,476,836	4,523,407	6,874,640	596,858,350	66,384,445	6,269,491
e n	Bojonegoro	146,585,182	34,650,164	8,748,261	26,598,397	6,414,609	8,364,125	20,551,260	26,390,180	297,024,479	11,455,982
с	Ngawi	40,598,982	23,750,149	5,961,858	20,702,775	3,489,780	4,346,255	5,771,317	149,398,690	71,027,318	5,800,670
У	Lumajang	140,942,539	5,353,639	5,041,884	58,795,796	81,599,643	23,259,079	5,344,696	2,427,269	137,414,588	8,809,343
	Lamongan	525,709,366	25,700,979	7,060,849	56,391,743	13,172,406	21,091,296	58,752,484	9,430,502	1,653,276,924	11,543,101
	Iember	161 165 783	8 647 612	6 108 899	56 651 433	54 397 532	24 044 712	7 370 790	4 126 174	173 159 363	12.038.560

 Table 4. Results of Gravitation Analysis Calculation from the Central regions to Deficit Regions

Source: Central Buerau of Statistics of East Java in 2010-2014, processed in 2015

Sidoarjo directly that is directly bordered with Pasuruan also had strong gravitation interactions. It meant that the close relationship of the high flow of goods, services, and society mobility between both regions had caused the distribution pattern of rice run from Sidoarjo to Pasuruan.Kediri had strong attractions with Malang and Mojokerto. It showed that there was a movement of distribution pattern from Kediri to Malang and Mojokerto. Blitar also had the strong attractions with Malang. It showed that there was rice distribution pattern from Blitar to Malang. Whereas Malang city had the strong attractions with Malang regency and Pasuruan regency. It showed that there was the strong rice distributions pattern fom Malang city to Malang regency and Pasuruan regency.

Probolinggo had the strong attractions with Pasuruan regency and Lumajang regency. It showed that the rice distribution pattern from Probolinggo regency to Pausuran regency and Lumajang regency. Pasuruan city had the strong attractions with Pasuruan regency. It showed that there was a movement of rice distribution patterns from Pasuruan city to Pasuruan regency.Mojokerto city had the strong attractions with mojokerto regency. It showed that there was a movement of rice distribution pattern from Mojokerto city to mojokerto regency. Madiun city had the strong power with Madiun regency. It showed that there was a movement of rice distribution pattern from Madiun city to Madiun regency.Surabaya city had the strong attractions with Lamongan regency. It showed that there was a movement of rice distribution pattern from Surabay city to Lamongan regency. Batu city also had the strong attractions with Malang regency and Pasuruan regency. It showed that there was a movement of rice distribution pattern from Surabay city to Lamongan regency. Batu city also had the strong attractions with Malang regency and Pasuruan regency. It showed that there was a movement of rice distribution pattern from Surabay city to Lamongan regency. Batu city also had the strong attractions with Malang regency and Pasuruan regency.

The strong attractions showed the close relations among regions. It showed that there was economic source mobility like the flow of human resource in both regions in the regency and vice versa. The analysis of gravitation gave an information that the higher value of gravitation, the higher gravitation of the relations among regions in spatial. Based on the calculation of gravitation shown in Table 4, it did not only describe the close relations of the distance, but also the relations power among regions in spatial. Those findings could priduce rice distribution sistematics from the central regions to the deficit regions that had the biggest relations with the central regions itself.

Tuble et fille Distribution of East guva in 2010				
Surplus Regions	Deficit Regions			

	Regency/ City	Quantity(Tons)
	SidoarjoRegency	79.076
	Pasuruan City	8.436
Pasuruan Regency	Probolinggo City	13.112
(222.020 Ton)	Batu City	14.986
	Blitar City	6.697
Malang Regency (44.629Ton)	Malang City	68.617
Mojokerto Regency	Mojokerto City	8.889
(88.369 Ton)	Kediri City	18.272
Madiun Regency (209.576 Ton)	Madiun City	6.057
Lamongan Regency (383.361 Ton)	Surabaya City	245.801

Source: Central Buerau of Statistics of East Java in 2010-2014, processed in 2015

Based in Table 5. Malang regency only could give the rice distribution to Malang cith and the total of the rice was still deficit, so Malang city was still distributed from pasuruan regency. Pasuruan regency was considered as the supplier of Malang city after Malang regency because Pasuruan regency also had big gravitation value toward Malang city after Malang regency.Malang regency still could supply the rice in Malang city. Whereas Kediri city, Blitar city, and Batu city also had the high gravitation value toward Malang regency after Malang regency. Mojokerto regency after Malang regency after Malang regency. Mojokerto regency after Malang regency after Malang regency. Mojokerto regency after Malang regency after Malang regency. Mojokerto regency and Batu city also be supplied from Mojokerto regency. Madiun city could also be supplied from Malang regency. Madiun city could also be supplied from Malang regency. Madiun city could also be supplied from Malang regency.

Distribution Flow of Rice Distribution

Distribution flow alternative of primary needs (rice) is rice distribution direction for the deficit regions and the nearest central regions of rice based on the spatial analysis results. The distribution flow can be geographically illustrated in Figure 1 below.





Figure 1. Distribution Model of Primary Needs (Rice) in East Java



Figure 2. Rice Distribution Model Map in East Java

Pasuruan regency had many surplus of rice in East Java and Pasuruan regency could supply its six surrounding deficit regions. Malang city had the big quantity deficit of rice and Malang city had the close distance with Malang regency, so the rice supplies from Malang regency to Malang city would be more efficient. However, the quantity of the deficit of rice in Malang city could not be supplied yet only from Malang regency, so the rice for Malang city could also be supplied from Pasuruan regency.

Surabaya city had the most deficit of rice in East Java. Surabaya city had high building density and agirculture area that was getting narrower. It was this condition that made Surabaya city could fulfill the needs of rice from within, while the number of population and the needs of rice were also getting higher. In spatial, Surabaya city had the close distance with Lamongan regency was one of the biggest surplus region of rice in East Java.

5. CONCLUSION

Based on the analysis, the researcher concluded:

- 1. The central regions of rice were: Banyuwangi regency, Mojokerto regency, Pasuruan regency, Malang regency, Madiun regency, Bojonegoro regency, Ngawi regency, Lumajang regency, Lamongan regency, and Jember regency.
- 2. The distribution routes of rice commodity could be described based on the analysis. The distribution routes were based on the nearest distance-based identification between the surplus regions and deficit of food commodity. The rice commodity for Malang city was supplied from Malang regency and Pasuruan regency. The number of the surplus of rice in malang regency could only fulfill the needs of rice in Malang city. However, the quanity of the rice still did not cover tghe deficit of rice in Malang city were supplied from Pasuruan regency. The needs of rice in Kediri city and Batu city were supplied from Mojokerto regency and Pasuruan regency. Whereas the needs of rice in Madiun city was supplied from Madiun regency, and Surabaya city was supplied from Lamongan regency.

6. SUGGESTION

Suggestion is the researcher's messages or recemondations to support the reach of food commodity avalibalitybased on the fact and the results of analysis. The suggestion can be seen as follows:

- 1. The local government needs to maka a regulation to limit the number of the commodity of primary needs outside of East Java so that the needs in the regions can be fulfillef and the problems of food commodity deficit can be solved. It is highly important to make food stabilization.
- 2. The local and province governments need to improve the quality and the development of the road based on the authority. The government also needs to improve the development of national roads in East java to be able to decrease the burden of Province Government in making a treatment and supervision. National roads play an important role to smoothen the primary needs distribution in East Java.
- 3. The government needs to regulate the availability of primary commodity, especially the needs of food through market operations to avoid scarcity that can cause the increase of food prices.
- 4. The province and local governments need to improve some acts to maintain and to keep the availability of foof agricultural area in East Java through the limitation of area use permission, especially the area for commodity production of primary needs and the implementation of disinsentivity instruments over the function transfer of productive agricultural area.

6. GRATITUDE

The researcher would like to express her gratitude to all parties who had helped in finishing this journal, especially to State Ministry of Planning and Development of East Java Province as the excecutor and Economics Science Lecturer Association of Universitas Brawijaya and Department of Development Economics Universitas Brawijaya that enabled the publishing of this journal.

7. REFERENCES

Achmad Suryana dan Sudi Mardiyanto. 2001. *Bunga Rampai Ekonomi Beras*, Jakarta, LPEM – FEUI. Arifin, Bustanul. (2004). *Analisis Ekonomi Pertanian Indonesia*. Jakarta: PenerbitKompas.

BPS Jatim. 2014. Jawa Timur Dalam Angka Tahun 2010-2014

- Dahl, D.C. and J.W. Hammond. 1977. Market and Price Analysis The AgriculturalIndustries. McGraw-Hill Book Company.New York.
- Garside, A.K.; Syaifullah, Y. 2013, *Pola Distribusi dan Margin Pemasaran Beras di Jawa Timur*. Proceeding Indonesia Statistical Analysis Conference, Bandung.
- Hood, R. 1998. Economic Analysis : A Location Quotient. Primer. Principal Sun Region Associates

Kim Sung-Hoon. 1986. An Overviews of Food Marketing Development in Asia.

Kotler. 2002. Manajemen Pemasaran. Edisi kesepuluh. PT Prenhallindo. Jakarta.

Kotler. 2002. Manajemen Pemasaran. Edisi kesebelas. PT Prenhallindo. Jakarta.

Limbong dan Sitorus. 1987. Pengantar Tataniaga Pertanian (diktat kuliah) Edisi1. Jurusan Ilmu-ilmu Sosial EkonomiPertanian. Fakultas Pertanian. IPB.Bogor.

- Natawidjaja, R.S. 2001. Dinamika Pasar Beras Domestik. Dalam A. Suryana dan S. Mardianto (Ed). Bunga Rampai Ekonomi Beras. LPEM-FEUI. Jakarta.
- Rusastra, I.W., Pantjar Simatupang dan Benny Rachman.2000.mPembangunan Ekonomi Pedesaan Berlandaskan Agribisnis.Dalam Tahlim Sudaryanto, dkk (Penyunting) AnalisisKebijaksanaan: Pembangunan Pertanian AndalanBerwawasan Agribisnis. Monograph Series NO 23. PusatPenelitian dan Pengembangan Sosial Ekonomi Pertanian.

Rustiadi, et., al., 2006. Perencanaan dan Pengembangan Wilayah. Fakultas Pertanian. Bogor: IPB.

Said dan Intan. 2004. Manajemen Agribisnis. PT Ghalia Indonesia. Jakarta.

Sri Widodo Dkk, 2002, Kebijakan Pangan Nasional dalam Kerangka OtonomiDaerah, MM Agribisnis UGM.