# Performance of Rose Production in Sindh Pakistan 

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#### Abstract

The present study was intended to determine the economic analysis of rose production in district Hyderabad Sindh, Pakistan during 2012.Commercial farming of Rose has emerged as a remunerative enterprise in the diversified farming zone of Sindh Province but unfortunately common farmers of this area are not aware of its economic performance. The investigation on economic analysis of rose production in District Hyderabad was carried out during 2012, through survey method by randomly interviewing 60 rose growers. This sample was selected by random sampling techniques amongst the rose growers cultivating rose on commercial scale. It was studied that area devoted to rose averaged 3.53 acres per farm in district Hyderabad, during 2012. The span of flowering life of bushes averaged 5 years and consequently one and half years data were collected to account for fixed and variable costs as well. Rose production realized total gross income of Rs. 450674.60 and on an average spent Rs. 234679.56 per farm, the study indicates that each grower per acre realized gross income of Rs.127669.86, spent Rs. 66481.46 and earned net profit of Rs.61188.40.The input-output ratio was 1:1.89 and the cost-benefit ratio was 1:0.89 investing a rupee.


Keywords: Rose, Sampling, Commercial, Production, Percentage

## 1. Introduction

Rose, belonging to the Genus Rosa of Rosaceous family, is an evergreen shrub. In Pakistan, floriculture is still in its initial stages, techniques used are primitive. Pakistan share is less than $3 \%$ in international market; rose crops contribute about $50 \%$ in floriculture trade in Pakistan. The cultivation of rose on commercial scale started in late seventies. The cultivation of rose on commercial scale started in late seventies. Mostly it is cultivated in vicinity of cities (Memon and Shaikh, 2000). In flowers, the rose is considered as a king of flowers. Rose flowers were grown even before the history of human civilization. Roses are grown for ornamental purposes on large scale in many parts of the world. There are more than 20,000 types of cultivated roses and 120 rose species, including the popular and fragrant Rosa cent folia, Rosa damascene, and Rosa gullied. The two main species used in the commercial production of essential oil are Rosa cent folia and Rosa damascene, selected by a majority of perfumers (Khan and Younis, 2007).Practice of 145 countries on floriculture and consumption pattern is in billions but Pakistan's share is less than $3 \%$ in international market while India ranks 25 th in global trade with export having growth rate of $12-15 \%$ in floriculture, Where more than $50 \%$ of the floriculture products arc contributed by Netherlands. As for as Pakistan is concerned, this industry is still in an infant position, rose crops contribute about $50 \%$ in floriculture trade in Pakistan, (Sidhu, 2005).

Growing cut flowers, especially roses, is a very profitable business if done properly on commercial oasis. Demand for cut flowers, especially roses and tulips, are growing tremendously as more people are becoming aware of the beauty of flowers as decorative items. In Pakistan tied are the best gift at weddings, birthday parties, seminars, and other such social gatherings.

## Justification and Need of the study

Rose flower usage in Pakistan is limited to marriage ceremony birthday parties, seminars and for decorative purpose only. The agriculture infrastructure is the web of personal, economic, social and legal relationships that support the production of agriculture commodities. In many countries Rose flowers are grown for commercial purpose for domestic markets, although the size of individual market or its development is difficult to assess given the lake of consumption and production data. The main consuming countries (Germany is the exception) are largely self-sufficient in flowers. Japan and United States are the largest markets.

## 2. Objectives

1. To assess the current status of rose production in Sindh.
2. To estimate per unit (acre) production cost by physical and revenue productivities or net return received by rose growers of the area.
3. To compute input-output and cost benefit ratio availed by the rose growers in the study area.

## 3. Methodology

In this chapter the types of data (primary and secondary) used this study are explained, as well as how the data were collected, what methods were used in the field and how the primary data was processed, however, the focus was on where precision farming technologies have been used and how location characteristics influences the probabilities of adoption among farms. Data from the simple during 2012 survey method was adopted to conduct this research. A list of Rose growers was prepared after conducting preliminary survey of the demarcated area. The respondents were selected from this list.

### 3.1. Data Gathering Techniques

A well-designed questionnaire was prepared and pre tested to record the interviews of selected respondents. A sample of 60 growers was selected from district Hyderabad through random sampling technique in order to select the representative samples.

### 3.2. Method of Study

Adopting survey method carried out the present research work. Preliminary survey of district Hyderabad was carried out and a list of growers producing rose. Main aspect of farming such as farming organization, cropping pattern, area sown under rose, location of farm etc were recorded. Samples of 60 Rose growers were selected from this list through random sampling techniques. The sample constituted depends on the total population.

### 3.3. Data Analysis

Initially the data were arranged and organized in coding system. By using the coding sheet, after the coding of collected data, all the data were tabulated, summarized and analyzed through Computer Software SPSS (Statistical Package for Social Sciences) Computer Software and Excel. Mean. Standard error and rank were calculated.

## 4. Results

Production is a process, whereby some goods and services, called inputs are transformed into other goods and services, called outputs. Production of agriculture commodities not only result through the transformation of various inputs into outputs but it is also subject to the physical, natural and socio economic conditions prevailing in the study area, and to account the production practices as well as returns in physical and revenue terms.

### 4.1. Size of Family

Table 1: Average size of family of selected growers ( $\mathrm{n}=60$ ) in district Hyderabad

| Size of <br> Family | Majer |  | Minor |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Male | Female | Male | Female |
| Average | 3.26 | 2.48 | 2.66 | 2.28 |

### 4.2. Land Used and Pattern of Cropping

Table 2: Land used pattern followed by selected rose growers ( $\mathrm{n}=60$ ) in district Hyderabad

| Land <br> used for <br> crop | Total Holding |  | Area Sown |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Acre | Hectare | Acre | Hectare |
| Average | 6.43 | 2.58 | 2.75 | 1.11 |

### 4.3.Rent of Land

Table 3: Land rent paid by the selected rose growers ( $\mathrm{n}-60$ ) in district Hyderabad

| Land <br> Rent <br> Paid on | Rate / acre / hectare |  |  |  | Rs.18/months | Amount Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rs. Yearly/ acre | $\begin{aligned} & \text { Rs. } \\ & \text { Yearly/ } \\ & \text { hec. } \end{aligned}$ | Rs. 18/- <br> months/ acre | Rs. 18/months/ hec |  |  |
| Avg/Farm | 22697.04 | 41528.18 | 25419.52 | - | 62186.30 | 25419.52 |
| Avg/Acre | 8253.47 | 12380.21 | 9243.46 | 24760.42 |  |  |

### 4.4. Land Tax

Table 4:Land tax paid by the selected rose growers ( $\mathrm{n}-60$ ) in district Hyderabad

| Sr. No. | Land Tax | Income Tax | Local Cess | Amount Rs. |
| :---: | :---: | :---: | :---: | :---: |
| 1. | $\mathrm{Av} /$ Farm | 673.90 | 27.50 | 714.80 |
| 2. | $\mathrm{Av} / A c r e$ | 245.05 | 10.00 | 259.93 |

### 4.5. Total Fixed Cost

Table 5: Expenditures incurred on total fixed cost realized by the selected rose area

| Expenditure on <br> total fixed cost | Rate / acre <br> yearly Rs. | Rate Ror six <br> months Rs. | Amount Rs. | Land Tax. <br> Rs. | Grand Total <br> Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 22697.04 | 8475.24 | 25419.52 | 714.80 | 31710.66 |
| $\mathrm{Av} / \mathrm{Acre}$ | 8253.46 | 3081.91 | 9243.46 | 259.93 | 11531.15 |

### 4.6. Labour Cost

Table 6: Total labour cost incurred by the selected rose growers in district Hyderabad

| Labour cost incurred on | Average per |  |
| :---: | :---: | :---: |
|  | Farm | Acre |
| Dry ploughing | 12906.00 | 4693.09 |
| Clod crushing | 2750.00 | 1000.00 |
| Leveling | 2730.16 | 992.77 |
| Layout | 8431.70 | 3066.07 |
| Making bunds and channels | 8431.70 | 3066.07 |
| Making paths | 4125.00 | 1500.00 |
| Sowing of plants | 3850.00 | 1400.00 |
| Irrigation | 21925.00 | 7972.73 |
| F.Y.M | 4185.00 | 1521.82 |
| Fertilizer | 2475.00 | 900.00 |
| Pruning | 4165.00 | 1514.55 |
| Insecticide and pesticide | 7429.00 | 2701.45 |
| Weedicide | 17325.00 | 6300.00 |
| After care | 24750.00 | 9000.00 |
| Planting | 72792.00 | 26469.82 |
| Operating charges | 2182.00 | 793.45 |
| Grand Total | 189759.88 | 69003.59 |

### 4.7. Capital Inputs

Table 7: Expenditures incurred on capital inputs by the selected rose growers

| Expenditure on capital inputs | Average per farm |  |
| :---: | :---: | :---: |
|  | Seeds per plant | Average per acre |
| Qty. plants | 21104.40 | 7674.33 |
| Rate Rs. | 10.10 | - |
| Amount Rs. | 21145.00 | 7689.45 |
| Qty. plants | Farm Yard Manure (FYM) | 1.60 |
| Rate Rs. | 4.28 | 879.27 |
| Amount Rs. | 2418.00 | 3762.91 |
| Qty. plants | 10348.00 | 4.13 |
| Rate Rs. | Application of Fertilizer | 290.91 |
| Amount Rs. | 11.36 | 3309.09 |
| Qty. plants | 800.00 | 4.11 |
| Rate Rs. | 9100.00 | 106.51 |
| Amount Rs. | Insecticides/Pesticides | 1209.20 |
| Repair of | 11.30 |  |
| implements | 292.90 | 809.45 |
| Electricity charges | 3325.30 | 1920.07 |
| Grand Total | Other Charges | 22560.14 |

4.8. Marketing Cost

Table 8:Marketing cost incurred by the selected rose growers ( $\mathrm{n}=60$ ) in district Hyderabad

| Marketing cost <br> incurred on | Loading <br> charges Rs. | Transportation <br> charges <br> Rs. | Un-loading <br> charges Rs. | Commission <br> Charges <br> Rs. | Total <br> Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Av/Farm | 1237.50 | 73730.00 | 1237.50 | 35942.50 | 82147.62 |
| Av/Acre | 450.00 | 15901.82 | 450.00 | 13070.00 | 29871.86 |

### 4.9. Total Cost of Production

Table 9:Total cost of production incurred by the selected rose growers

| Production <br> cost incurred <br> on | Fixed Cost |  | Labour Cost | Marketing <br> Cost <br> Rs. | Capital Cost <br> Rs. | Grand <br> Total <br> Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Land Tax <br> Rs. | Rend |  |  |  |  |
| Av/Farm | 25419.52 | 417.80 | 189759.88 | 82147.62 | 62040.38 | 347351.92 |
| Av/Acre | 9243.46 | 259.93 | 69003.59 | 29871.86 | 22560.14 | 12631.24 |

4.10.Per Unit (Acre and Hectare) Cost of Production

Table 10:Per unit (acre and hectare) cost of production incurred by the Selected rose growers.

| Per unit production cost | Average per |  |
| :---: | :---: | :---: |
|  | Farm | Acre |
| Land rent | 25419.52 | 9243.46 |
| Land tax | 714.80 | 259.93 |
| Labour cost | 189759.88 | 69003.59 |
| Marketing cost | 82147.62 | 29871.86 |
| Capital cost | 76813.30 | 27932.11 |
| Total cost | 347351.92 | 126309.79 |
| Per acre cost | 128514.40 | 46732.51 |

### 4.11. Physical Productivity

Table 11: Physical productivity realized by the selected rose growers

| Physical <br> produc-tivity | Total Production <br> in 40 kg | Productivity in kg | Total cost Rs. <br> Per acre 40 kg |
| :---: | :---: | :---: | :---: |
| Av/Farm | 387.20 | 15440.00 | 140.00 |
| Av/Acre | 140.80 | 5614.55 | 50.91 |

### 4.12.Revenue Productivity

Table 12:Revenue productivity realized by the selected rose growers

| Revenue produc- <br> tivity | Total quantity in unit <br> $(\mathbf{4 0} \mathbf{~ k g})$ | Rate / unit <br> $(\mathbf{4 0} \mathbf{~ k g ) ~ i n ~}$ <br> $\mathbf{R s .}$ | Amount Rs. |
| :---: | :---: | :---: | :---: |
| Av/Farm | 387.20 | 1288.40 | 496476.00 |
| Av/Acre | 140.80 | 468.50 | 180536.72 |

### 4.13.Net-Farm Income

Table 13:Net return earned by the selected rose growers ( $\mathrm{n}=50$ ) in Hyderabad

| Sr. No. | Net return | Revenue productivity <br> (a) Rs. | Total expenditure <br> (b)Rs. | Net-returns <br> a-b=c Rs. |
| :---: | :---: | :---: | :---: | :---: |
| 1. | Av/Farm | 496476.00 | 347351.920 | 152984.080 |
| 2. | Av/Acre | 180536.727 | 126309.789 | 55630.575 |

### 4.14.Per Unit ( 40 kg ) Gross Income

Table 14:Per unit ( 40 kg ) gross income realized by the selected rose growers

| Gross income | Production in 40 <br> kg <br> (a) Rs. | Rate/ <br> $\mathbf{4 0} \mathbf{~ k g . ~ R s . ~}$ | Total Revenue (b) <br> Rs. | Net-returns <br> a-b=c Rs. |
| :---: | :---: | :---: | :---: | :---: |
| Av/Farm | 387.20 | 1288.40 | 496476.00 | 1282.22 |
| Av/Acre | 140.80 | 468.50 | 180536.72 | 466.26 |

### 4.15.Per Unit ( $\mathbf{4 0} \mathbf{~ k g ) ~ N e t ~ R e v e n u e s ~}$

Table 15:Net unit ( 40 kg ) net revenue realized by the selected rose growers

| Net <br> revenue | Total gross income in <br> $\mathbf{4 0} \mathbf{~ k g ~ ( a ) ~ R s . ~}$ | Total cost of production/40 <br> $\mathbf{k g}(\mathbf{b})$ Rs. | Per 40 kg Revenues <br> a-b=c Rs. |
| :---: | :---: | :---: | :---: |
| Av/Farm | 1288.40 | 917.96 | 370.44 |
| Av/Acre | 468.50 | 333.80 | 134.70 |

### 4.16.Input-Output Ratio

Table 16:Input output ratio realized by the selected rose growers

| Sr. No. | Input/output <br> Ratio | Gross income (a) Rs. | Total Expenditure (b) Rs. | Input-output <br> ratio <br> $\mathbf{a} \div \mathbf{b}=\mathbf{c ~ R s .}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1. | Av/Farm | 496476 | 347351.92 | $1: 1.43$ |
| 2. | Av/Acre | 180536.72 | 12631.24 | - |

### 4.17.Cost Benefit Ratio

Table 17:Cost benefit ratio realized by the selected rose growers

| Cost Benefit <br> Ratio | Net income <br> (a) Rs. | Total Expenditure <br> (b) Rs. | Cost benefit ratio <br> a $\div \mathbf{b}=\mathbf{c}$ Rs. |
| :---: | :---: | :---: | :---: |
| Av/Farm | 152984.08 | 347351.92 | $1: 0.44$ |
| Av/Acre | 55630.75 | 12631.24 | - |

## 5. Conclusions and Recommendation

The economics of any crop gives a factual depiction not only on the revenue, expenses and net income that accumulate to the farmers from their followed enterprise but also enable them to use their resources in such a way so as to get maximum returns. Economics of production truly plays an important role in the production. It helps the farmers to use their accessible resources in a mainly well-organized and gainful way. It enables them to seem into the variety of factors and to make adjustment into maximum return and to minimize costs. Approve survey method carried out the present research was carried out.

The present study has been carried out the means to increase per hectare yield and consequently the income of farm; therefore the following suggestions are put forwarded as under;

- New modern package of practices may be followed to get maximum production of rose crop.
- Growers may be educated about soil status market conditions to get better profit.
- Credit facilities may be extended and the procedure be further simplified.
- Chemical fertilizer/pesticides may be provided at cheaper rates to the rose growers.
- Good quality seed and high yielding varieties may be introduced to get maximum benefit from rose cultivation.
- Quick and cheaper transport facilities are provided to the rose growers.
- Technical assistance is extended to farmers by the Directorates of Agriculture Extension Sindh, Agriculture Research Sindh and by the Sindh Agriculture University, Tando Jam for further improvement in rose cultivation.


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