

# The Study of Bureaucratic Characteristics in the Administrative Organizations of Iran The Case of Personnel of Governmental Organizations in Ahvaz City

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#### Abstract

This paper represents an attempt to study bureaucracy in the administrative organizations of Iran as a developing country. Therefore, it aims to explore how the bureaucratic characteristics are in the governmental organizations of Iran. This study was carried out through the survey method. The data research have been collected by survey from a sample 400 person taken from the staffs population of 30 governmental organizations of Ahvaz-capital of Khuzestan, a province in south west of Iran-through stratified cluster sampling. The results showed that bureaucracy in the administrative organizations of Iran couldn't be considered as an unitary concept. Six bureaucratic characteristics formed two high-order factors that were inversely correlated together. First factor was control including Hierarchy of authority, rule observation and formality in relationships(Impersonality). Second factor was expertise including job codification, technical competence and division of labor. In conclusion, bureaucracy in the administrative organizations of Iran is multidimensional. Also, it seems that the internal relations among bureaucratic characteristics in Iran's governmental organizations are rather different than the results of western studies.

Keywords: Bureaucracy, bureaucratic characteristics, Control, Expertise, Administrative organizations of Iran.

# 1.Introduction

In the present times, it's impossible to lead a social life without organizations; organizations that are formed based on social needs and play a significant role in operation of society and accomplishment of the development plans. Bureaucracy is one of the forms of organization human activities to answer a certain need. Max Weber is one of the first theoreticians of organizational structure, who has emphasized on bureaucracy in comparison to other forms of organization. He suggested that the main reason for the advantage of bureaucratic organization has always been its purely technical superiority over any form of organization(Greth & Mills 1946:214). Nowadays, though the idea that bureaucracy is the only way to operate big organizations gradually becomes obsolete, but still lots of bureaucracies exist in the world and have dominance over all human activities, from production and distribution to guidance and transportation systems and urban and rural issues even birth and death control regulations (Giddenz, 2003).

The aim of present article is to study bureaucracy and its characteristics in Iran's bureaucratic organizations. As most of developing countries, Iran has adopted its bureaucratic model from west. But not much is known about bureaucratic organizations of the developing countries, including Iran. Comparing to the bureaucratic organizations of the western countries, there have been few studies on bureaucratic organizations of the developing countries, and most of the studies have been carried out by western researchers and based on western organizations. However, it is said that the western bureaucratic models are different from those of the developing countries' (Kanango, 1992). Hence we as a developing country must investigate that how bureaucracy is in Iran's administrative organizations and is it observed any differences between bureaucratic



organizations in this country and the models of western organizations?. In this regards, this article is an exploratory study to gain more knowledge on bureaucratic organizations and its characteristics in governmental organizations of Iran, as a developing country. Berger (1975) believed that using the existing studies in west as guidance for studying the bureaucracy in other coutries will outline and show the limitations of these studies in reviewing the bureaucracy in non-western and western societies.

Hence in order to undertake an exploratory study about bureaucracy and its characteristics in Iran's administrative organizations as a developing country, this study will raise following question:

How characteristics of bureaucratic organizations in Iran are related?

To answer this question, first the correlation matrix of bureaucratic characteristics were reviewed and then we used the exploratory factor analysis. The theoretical basis of the present study is based on Max Weber's ideal theory of bureaucracy and conceptualization of Richard hall of his theory.

#### 2. Theoretical and experimental background

Basis of the studies carried out on organizational structure is based on bureaucratic theory of Max Weber. He presented an ideal type of organizational structure called Bureaucracy. According to his theory, bureaucracy is defined as a form of administrative organization designed to reach efficiency through rationalization of organizational behaviors (Meyer, 1972). According to Weber's theory, Organizational tasks are distributed among the various positions as official duties. The positions or offices are organized into a hierarchical authority structure. A formally established system of rules and regulations govern official decisions and actions. Officials are expected to assume an impersonal orientation in their contacts with clients and with other officials (Blau & Scott, 1962:32). Based on given characteristics by Weber, there is some puzzlement about conceptualization of bureaucracy in the literature of bureaucratic organizations. Blau and Scott (1962) and Blau and Marshal (1974) have named 5 main dimensions: Hierarchy of authority, division of labor (specialization), system of regulations (formality), impersonality (not having personal dependency), and recruitment and promotion based on technical competence. Following reviewing some studies, Hall (1963) concluded that there's an important agreement on main factors (Anderson, 1973). He (1963) identified 6 characteristics for bureaucracy based on Weber's theory: Hierarchy of authority, division of labor, rules and regulations, procedural specification, impersonality and technical competence. The present study also considers hierarchy of authority, division of labor, job codification and rules observation<sup>2</sup>, impersonality and technical competence as the bureaucratic dimensions of an organization.

One of the most important issues in the bureaucratic literature is to define a Unitary or dimensional approach for assessing the bureaucratic structure of an organization. The primary works (Moeller, 1962; udy, 1959; Berger, 1957) studied bureaucracy with a unitary approach. According to this approach, an organization is, or is not bureaucratic. Researchers who applied this approach believed that in order to define an organization as bureaucratic, we should be able to witness high degrees of all the dimensions of bureaucracy in that organization. But later, this approach was seriously questioned. It was said that all the dimensions of bureaucracy might not be present in an organization at the same time. Organizations are different in their degree of bureaucratization. Some dimensions can be stronger than others. The characteristics can be independent of each other. They can change independently from each other. Bureaucratic characteristics can create different configurations of bureaucracies (Hall, 1963; Bonjean &Grimes, 1971; Yucel, 1999). Anderson (1973, 1971) also discussed that sum of the scale scores is not acceptable for reaching a total grade for bureaucracy, because it might average out the important differences arising from one characteristic to another. Hence in 1960 decade, the unitary approach which described bureaucracy as a single dimension and as an absent-present dichotomy was gradually dismissed.

But in the dimensional approach, it's discussed that an organization can be bureaucratic in different ways. An organization can have high degrees of bureaucratization in some dimensions but not in some other dimensions. Bureaucratic characteristics can vary independent from each other. They does not necessarily converge together (Hall, 1963; Bonjean & Grimes, 1971; Anderson, 1971; Yucel, 1999). Berger (1957) had also reported few convergent changes among bureaucratic characteristics. Hall and Title (1966) and Bonjean and Grimes (1970, 1971) believe that the technical competence characteristic is different from other bureaucratic characteristics and it has negative correlation with them. In some other studies (Anderson, 1973, 1971; Punch, 1969; Esherwood & Hoy, 1973; Yucel, 1999), researchers believe that division of labor and technical competence are two characteristics that are not convergent with the other bureaucratic characteristics.

They discuss that these two characteristics make the expertise which has a negative relation with control factor including hierarchy of authority, impersonality, rules and regulations (rules observation) and procedural specification (job codification). In fact, these studies recognized that 6 bureaucratic characteristics make two

<sup>1-</sup> characteristic of job codification is similar to the procedural specification and characteristic of rule observation is similar to the rules and regulations.



more general and specific factors that are negatively related to each other.

Esherwood & Hoy (1973) presented a four-fold typology of bureaucratic structures, based on these two general factors -control and expertise-. They calculated the means of two factors for each organization. Then, they compared the means of each organization on the two factors to the grand means of all organizations on the two factors. 1) If an organization possesses a low degree of control and expertise compared to the grand means of all organizations on two factors, it's called «Chaotic». In chaotic organizations, ambiguity and conflict are evident. The dominant source of power is political connections. Decisions are made in an irrational way and there's no coordination of activities. These types of organizations are unstable and desire to move towards another model. 2) If an organization has a high degree of control and low degree of expertise compared to the grand means of all organizations on two factors, it's called «Authoritarian». In this model a bureaucratic authority is applied at the expense of technical considerations. Authority is centralized at the higher levels of hierarchy. Rules are enforced to assure compliance. Rules are enforced in an impersonal way. Those who are loyal to superiors are promoted or approved of. Obedience of the staff is most emphasized. Objectives are clear and known and decisions are overly rational.3) If an organization has a low degree of control and high degree of expertise compared to the grand means of all organizations on two factors, it's called «Collegial». In this model, decision-making is granted to the members of the organizations. Rules and regulations are considered as guidelines. People are trusted and goals are not important. 4) If an organization has a high degree of control and high degree of expertise compared to the grand means of all organizations on two factors, it's called «Weberian». In this model, bureaucratic and technical characteristics complete each other (Cited by Yucel, 1999). This study also uses this four-fold typology as an analyzing tool to understand Iran's governmental organizations. The aim of using this typology was to define rather homogenous groups of employees on control and expertise factors which present us different types of organizational bureaucracies. Table 1 shows two factors and 4 types of bureaucracies. Since in this study, the bureaucratic characteristics of organizational structure is the perception of employees from these regulations in the organization (refer to measurement section), it must be said that in fact this typology is a classification of perceptions of employees of bureaucracy of the organization.

Table 1 The Classification of employees 'Perceptions of Bureaucracy

	Low expertise	High expertise
High control	Authoritarian	Weberian
Low control	Chaotic	Collegial

(Cited by Yucel, 1999)

## 3. Methodology

This research was carried out through the survey method. The sample of this research includes 400 persons(390 useful individuals), that was determined from statistical population employing Krejcie and Morgan's table of determining sample size (1970). The sample members were drawn from all employees in 30 governmental organization, affiliated by the management and planning organization in Ahvaz, capital of Khuzestan, a Province in south west of Iran in 2010. Out of 11 manufacturing organizations, 2 organizations and from 19 socio-public organizations, 3 organizations were randomly selected. A classified cluster sampling method has been used to select the samples. Main instrument of data collection used in this study was questionnaire. The validity of the scales were attained through content validity procedure and the opinions of the judges. Reliability of the scales were been calculated by Cronbach's Alpha. Also to test the scales, a pretest was done with 50 individuals from the statistical population.

#### 4.Measurement

In the studies related to bureaucracy, two approaches are used to measure the bureaucratic characteristics. One alternative is the perceptions of organization participants of Bureaucratic charactristics of organizational structure. The other is the structural characteristics themselves. Hall(1962, 1963) believes that the first one is appropriate approach to measure Bureaucratic charactristics of organizational structure. Because the use of objective measures ignores intraorganizational variation which may be significant both horizontally and vertically. Hence in this study, scales are perceptions of people of bureaucratic characteristics of the organizational structure.

Hierarchy of Authority (**HA**): it means the freedom provided for the members of an organization to undertake their specific tasks without interference of higher level authorities (Aiken&Hage, 1966,1967). In this study we have used Aiken and Hage's scale of hierarchy of authority(1966). Hierarchy of authority is one of the important dimensions of organizational centralization. This scale has 5 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 80%.

Rules observation(RO): rules observation reflects the degree to which employees are observed for rule violations(Aiken&Hage, 1966;Hall, 1997). In this study we have used the scale developed by Aiken and Hage



(1966). This scale has 7 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 60%.

Job codification(JC): job codification reflects the degree to which job incumbents must consult rules in fulfilling professional responsibilities(Aiken&Hage, 1966; Hall, 1997). In this study we have used the scale developed by Aiken and Hage (1966). This scale has 7 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 79%.

Impersonality(**FRM**): It is the extend to which both organizational members and outsiders are treated without regard to individual qualities(Hall,1968). In this study we have used the scale advanced by Yucel (1999). This scale has two factors. (1) Formality is the degree to which interactions among people are formal and free from emotions. (2) Friendly climate is the degree to which relations in the organization are friendly and warm(Yucel,1999).

But Yucel suggests that the friendly climate factor is rather a non-structural and non-bureaucratic factor. Therefore, since the friendly climate factor is non-structural and non-bureaucratic factor, it was omitted from this study. Formality scale has 7 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 70%.

Division of Labor (functional specialization)(DL): it is the extent to which work tasks are subdivided

Division of Labor (functional specialization)(**DL**): it is the extent to which work tasks are subdivided by functional specialization within the organization (Hall, 1968). Functional specialization means dividing labor to the specific, simple and repetitive responsibilities. (Robinson, 1997: 82&262). In order to develop a scale for division of labor in this study, at first, some items collected from previous studies (i.e. Hall, 1961; punch, 1967; Mckay, 1964; refer to Yucel, 1999) were selected by the opinions of the judges; then after pretest studies, suitable items were chosen. This scale has 4 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 60%.

Promotion based on technical competence(TC): It is the extent to which organizationally defined "universalistic"standards are utilized in the personnel selection and advancement (Hall, 1968). In this study, in order to develop a promotion scale based on technical competence, at first, some items collected from previous studies (i.e. Hall, 1961; punch, 1967; Mckay, 1964; refer to Yucel, 1999) were selected by the opinions of the judges; then after pretest studies, suitable items were chosen. This scale has 6 five-point Likert-type items and the answers consisted of "completely wrong", "Wrong", "Almost correct", "correct", and "completely correct". The Cronbach's alpha for this scale is 82%.

## 5.Results

The samples that participated in the present study consisted of female (22.4 percent) and male (77.6 percent). The respondents' age range varies from 21 to 58 years old, and the respondents' age average out at 40.21 years. 18.3 percent of the respondents were high school diploma or less than that, where as 67.1 percent of them hold bachelor degrees and only 14.7 percent hold master degree and above. The organization position of the sample was further drawn into the 10.6 percent managers, 63.4 percent professionals and 26 percent clerical personnel. Table 2 Correlation matrix for Six Bureaucratic Characteristics

Characteristics	Mean	Std. Devi	HA	RO	JC	FRM	DL	TC
HA	3.64	0.81	1					
RO	3.38	0.51	0.42**	1				
JC	3.52	0.72	-0. 08 <sup>*</sup>	0.02	1			
FRM	3.02	0.66	0.24**	0.15**	-0.16**	1		
DL	2.89	0.66	0.03	0.09*	-0.16**	0.05	1	
TC	2.52	0.87	-0.29**	-0.22**	0.37**	-0.30**	-0.21**	1

<sup>\*&</sup>lt;0.05

Table 2 shows the mean, standard deviation and Correlation matrix between the bureaucratic characteristics of organizational structure. As it's obvious, bureaucratic characteristics change independently and we can't consider them as a unitary concept. There are positive relations among hierarchy of authority, rules observation, formality of the relations and division of labor. But on the other hand, these variables have negative relations with technical competence and job codification. Also the relation between job codification and technical competence is a positive and significant relation. Generally according to the table, we can say that in this case, there are two sets of variables that are inversely correlated together. Characteristics of technical competence and job codification have negative relations with the characteristics including hierarchy of authority,

<sup>\*\*&</sup>lt;0.01



job codification, rules observation, formality of the relationships and division of labor. Among these characteristics, perceptions of employees of hierarchy of authority in the organization has the highest level (mean= 3.64). And perceptions of employees of technical competence in the organization has the lowest level (mean = 2.52). All the correlation coefficients among the dimensions are significant, except correlation between rules observation and job codification, division of labor and hierarchy of authority, and division of labor and formality of relationships .

By reviewing table 1, we could conclude the following points:

When hierarchy of authority is stronger in an organization, rules observation will increase. 2) Stronger hierarchy of power in an organization will increase the formality of relationships in the organization. 3) When hierarchy of power is stronger, job codification becomes weaker. 4) When hierarchy of power is stronger, technical competence is less. 5) When rules observation is stronger, formality of the relations in an organization will increase. 6) When rules observation is stronger, division of labor will increase. 7) When rules observation is stronger, technical competence will decrease. 8) When job codification is more detailed, formality of relationships will decrease. 9) When job codification is more detailed, division of labor will be less. 10) When job codification is more detailed, technical competence will increase. 11) When the formality of relationships in an organization increase, technical competence will decrease. 12) When division of labor increases, technical competence will decrease. Also the results show that the strongest correlations exist between hierarchy of authority and rules observation, and between technical competence and job codification.

Table 3 Factor Analysis of Six Bureaucratic Characteristics.
-1:Total Variance Explained Table 3

Kmo= 0.614 bartlett's test=249.431 sig=0.000

en	Initial Eigenvalues			Extra		s of squared	sums of squared loadings			
00					loadin	,	Rotation			
dι	Tot	% of	Cumulative	Tota	% of	Cumulative	Tota	% of	Cumulative	
Componen	al	Varian	%	1	Varian	%	1	Varian	%	
		ce		ce				ce		
1	1.98	33.029	33.029	1.98	33.029	33.029	1.68	28.082	28.082	
	2			2			5			
2	1.26	20.998	54.027	1.26	20.998	54.027	1.55	25.945	54.027	
	0			0			7			
3	.946	15.761	69.787							
4	.765	12.751	82.538							
5	.536	8.926	91.464							
6	512	8 536	100 000							

Table 3-2:Rotated Component Matrix(Varimax)									
Component									
				1		2			
	HA			.828		011			
	TC			432		.669			
	DL			.066		592			
	RO			.776		.069			
	JC			.010		.783			
	FRM			.451		377			

Table 4: Pearson's correlation coefficient between expertise and control

Sig	r	•
0.000	-0.25	expertise and control

Table 3 shows the results of the factor analysis of six bureaucratic characteristics. In table 3-1 we can see the total explained variance, initial eigenvalues, eigenvalue of extracted factors with and without rotation. As you can see, the land 2 factors that have greater eigenvalues than one remain in the analysis. The remaining factors explain about the 52% of the total variance. After rotation of factors, the first factor explains about 28% and the second factor explains about 26% of the variance. According to table 3-2 we can find out that 6 bureaucratic characteristics form two high-order factors. The first factor includes hierarchy of authority, rules observation and formality. This factor is called control. The second factor includes job codification, technical competence and division of labor. This factor is called expertise. As you can see, contrary to job codification and technical competence, division of labor has negative loading on the expertise. It can be said that although division of labor loades highly on the expertise, but it is at the opposite end of the factor continum when it is compared to two characteristics; job codification and technical competence. Also table 4 shows Pierson's



correlation between two high-order factors, expertise and control. As you can see, since r= -0.25 and sig=0.000, there's a significant and negative relationship between expertise and control. That is, the higher the degree of control in the organization, the lower the degree of expertise in the organization.

Table 5 shows a quick cluster analysis of the scores of employees on two factors, control and expertise, results in 4 specific groups of employees. For this, we have used K-mean cluster analysis. The K-mean cluster analysis is a method used when a theory exists about number of clusters. By this method we can provide means for each cluster on control and expertise. The first cluster is called Weberian. There are 84 employees in this cluster. Control mean in this cluster is 3.64 which is higher than the overall mean of control for all employees (3.34); and expertise mean in this cluster is 3.30 which is higher than the overall mean of expertise for all employees (2.99). The second cluster is called collegial. There are 102 employees in this cluster. The control mean in this cluster is (2.87) which is lower than overall mean of control for all employees (3.34); and the expertise mean in this cluster is 3.33 which is higher than overall mean of expertise for all employees (2.99). The third cluster is called authoritarian. There are 61 employees in this cluster. Control mean in this cluster is 4.01 which is higher than overall mean of control for all employees (3.34); and expertise mean in this cluster is 2.54 which is lower than overall mean of expertise for all employees (2.99). The fourth cluster is called chaotic. There are 112 employees in this cluster. Control mean in this cluster is 3.22 which is lower than overall mean of control for all employees. Expertise mean in this cluster is (2.67) which is lower than overall mean of expertise for all employees (2.99). A great number of employees are in this cluster. This means that perception of the most employees of bureaucracy of administrative organizations is chaotic bureaucracy.

To assess the significant difference among these four groups of employees on control and expertise factors, we have used ANOVA. Hence, two ANOVA's have been undertaken. In the first one, we have considered control as the dependent variable and in the second one, expertise has been considered as the dependent variable. And in both of them, four clusters have been used as independent variables. As evident in table 6, both ANOVA's have been confirmed with a level of confidence lower than 0.99. It means that there are significant differences between four clusters on control factor. The mean of control was highest for employees in the authoritarian cluster followed by weberian, chaotic and collegial clusters. Also there were significant differences between four groups on expertise factor. The mean of expertise was highest for employees in the collegial cluster followed by weberian, chaotic and authoritarian clusters in this order. It must be noted, although most of the employees of this study is grouped in the chaotic category of bureaucracy, but the level of control and expertise in these organizations is not very low and it's less likely that the employees feel that there's anarchy in the organization. Because the control mean in the chaotic group is higher than control mean in the authoritarian group.

Table 5 Quick Clusters of Cases Based on Two factors.

Factors		Total				
	Weberian 1	Collegial 2	4Chaotic	N=359		
	N=84	N=102	N=61	N=112	N-339	
CONTROL	3.64	2.87 4.01		3.22	3.34	
	High	Low	High	Low	3.34	
EXPERTISE	3.30	3.33	2.54	2.67	2.99	
	High	High	Low	Low	2.99	

Table 6 ANOVAs for Control and Expertise factors by Clusters.

Dependent	Mean	SD	Source	Sum of	df	Mean	F	Sig
variable				Squares		Square		
			Between	59.13	3	19.71	307.08	0.000
			Groups					
CONTROL	3.34	0.47	Within	22.78	355	.064		
			Groups					
			Total	81.91	358			
			Between	43.16	3	14.38	232.08	0.000
			Groups					
EXPERTISE	2.99	0.42	Within	21.95	355	.062		
			Groups					
			Total	65.11	358			

#### 6.Conclusion

This research was undertaken to study bureaucratic characteristics of Iran's administrative organizations, as a developing country. The results of the internal relations among bureaucratic characteristics of Iran's



administrative organizations showed that in the administrative organizations of this country, bureaucracy is multidimensional and we couldn't consider it as a unitary concept. The employees reported a high level of hierarchical authority and a low level perceive promotions based on technical competence in the organization. The results of correlations matrix of bureaucratic characteristics showed that the characteristics of technical competence and job codification are reversely related to hierarchy of authority, rules observation, formality and division of labor. According to the results of correlations matrix, it showed that there are two sets of variables which are reversely related to each other. Findings of the factor analysis showed that 6 bureaucratic characteristics form two high-order factors. First factor is control including Hierarchy of authority, rule observation and formality in relations. Second factor is expertise including job codification, technical competence and division of labor. Both factors are reversely related to each other. This means that when control increase in the organization, expertise decrease. As you could see, findings of the present study are to some extents different from the Previous studies. These studies claimed that two characteristics of division of labor and technical competence make the expertise factor which is reversely related to the control factor that includes 4 bureaucratic of hierarchy of authority, formality, rules observation and job codification. Also, in the present study, 6 bureaucratic characteristics make two high-order factors, control and expertise which are reversely related, with this difference that, in the present study, the expertise factor includes three characteristics of technical competence, division of labor and job codification. The control factor includes three characteristics of hierarchy of power, rules observation and formality. Because the most variance of job codification variable has not been explained by control factor, but by expertise factor. There was no negative relation between job codification and technical competence, but their relation was significant, positive and strong. On the other hand, the relation of job codification with hierarchy of authority, impersonality and division of labor is negative. Of the other differences of this study's findings, we can mention the division of labor variable. Similar to the findings of Anderson 1973, Eisherwood & Hoy, 1973, Yucel, 1999 and also in the present study the division of labor was loaded on the expertise factor, but in the present sample, its relationship with expertise is negative. This means that the stronger the division of labor is, the expertise will decrease. Also there's a reversed relation between division of labor and job codification and technical competence, which have a positive relationship with expertise factor. This means that the more the division of labor in the organization is, job codification and technical competence will decrease. Hence, contrary to the findings of studies by Anderson, 1973; Eisherwood&Hoy, 1973; Yucel, 1999, the more the activities of the organization are organized on functional specialization, the fewer employees would regard technical competence, as required by promotion. It could partially be due to differences in forms of specialization in different organizations. It is supposed that the specialization that in line with technical competence, leaves a positive impact on expertise factor, is more a social professionalism -division of labor based on expertise and skill of individuals- rather than a functional specialization. By functional specialization, employees accomplish few numbers of professional tasks and the type of work is specific, simple and repetitive. When the tasks are divided on functional specialization, it means using human resources to do specific, simple and repetitive responsibilities. Employees, especially those professional ones who have attended professional training courses, will not much be able to use their skills and expertise in their tasks. While in social specialization, tasks are organized on the expertise of individuals, and they are assigned with a broad range of authorities to accomplish their related tasks (Hall, 1999). Since lack of balance between expertise of employees and the tasks assigned to them, is one of the common problems in the administrative organizations of Iran, it seems that in the present sample, tasks have been organized mostly on functional specialization.

About job codification, it suggests that the difference could also be due to different job codifications in several organizations. Job codification can be viewed as "coercive" when rules limit workers' rights to exert significant control over their work activities. On the other hand, job codification can be viewed as "enabling" when it provides needed guidance and clarifies job responsibilities, thereby reducing role ambiguity(Sarros et al, 2002). In the present sample, it seems the job responsibilities are ambiguous and not detailed. Thus not only job codifications are as coercive, but it's assumed that in order to accomplish their tasks professionally, employees are in need for detailed information and clear codifications of their responsibilities and activities. Kanango (1992,1981) claims that in the organizations of the developing countries, job codifications have not been clarified for the employees. Therefore, a problem called "ambiguity in jobs and responsibilities" emerges. In this situation, due to lack of efficiency of information sharing system, and weakness of the organization in regulation of job codifications, employees don't have a clear recognition of their job, its objectives and their professional responsibilities. Also the difference between job codification and rules observation in this case, shows that although the job codifications have not been fully clarified for the employees, they are monitored to abide by these ambiguous rules.

On the other hand, the positive relation between job codification and promotion based on technical competence shows that the more clear and detailed criteria and norms are, the more the promotions will be done based on technical competence. This reveals that when rules and criteria are clear and detailed, organization will



be more successful in presenting a clear image of criteria for remuneration and promotion to the employees. And employees will have a clearer understanding of how they'll be promoted based on technical competence. As Kanango (1992) states, most of the organizations of developing countries suffer from lack of a suitable and efficient evaluation system . In these organizations, there is no justice as well as the evaluation system and its criteria are ambiguous.

Also in this study, employees have been categorized in four clusters (Authoritarian, Weberian, Collegial and Chaotic) on Control and Expertise factors. In this sample, a larger number of employees were in the chaotic cluster. In the chaotic cluster, employees experience low degrees of control and low degrees of expertise in the organization. As mentioned before, in chaotic bureaucracies, ambiguity and contradiction are evident. The dominant source of authority is political connections. Decisions are made in an irrational way and there's no coordination of activities. Such organizations are unstable. Although it must be mentioned that it's less likely that the employees of these organizations feel that there's anarchy in the organization, because the level of control and expertise in these organizations is not very low. These results are also similar to the results of Yucel's study (1999) on bureaucratic characteristics of schools in Turkey.

We could draw the conclusion that the internal relations among bureaucratic characteristics in Iran's governmental organizations are rather different than the results of western studies. However, more studies are needed to corroborate the findings of present study, because such studies in non-western and developing countries are few. Studying these relations in different countries and cultures and comparing them to each other could help us to find the more differences between western and non-western bureaucratic organizations. And since the bureaucratic model was originally developed based on western studies in western countries, assessment and comparison of organizations in different countries will expand our general knowledge about organizations.

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