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# Measuring the Relationship between Board Composition; the Proportion of Non-Executive Directors on Board, Board Size and CEO Duality, and Performance. A Case of Zimbabwe Stock Exchange Listed Banking and Financial Firms

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## Abstract

This research seeks to measure the relationship between board composition (the proportion of NEDs on board, board size and CEO duality) and performance using ROA and ROE: A case of listed Banking and Financial firms in Zimbabwe. The Zimbabwean Banking and Financial sector financial crisis of 2002-2005 resulted in many Banking and Financial firms being liquidated and some placed under curatorship. This crisis prompted the RBZ to offer guidelines to restructure boards in this sector recommending a minimum of five directors made up with at least 60% NEDs and CEO non-duality. Despite all these regulations, the failure rate in this sector is still very high. Therefore this research was seeking to establish whether it is a matter of board composition or they are other factors which influences the performance of Banking and Financial firms in Zimbabwe. Previous studies produced inconclusive results regarding the relationship between board composition and performance with some finding a significant relationship and others not finding any relationship. The research used explanatory and case study research designs in drawing out findings using Chi-square and OLS regression models to validate or invalidate hypotheses. Primary data was drawn from a sample of twelve expects in the Banking and Financial sector using questionnaires and structured interviews. Secondary data was drawn from the financial statements of six listed Banking and Financial firms over a period from January 2009-December 2012. Using Chi-square test, the results indicated that performance is not related to board composition. On the other hand using OLS method, only board size was found to be significantly related to performance.

Keywords: Corporate governance, Board composition, Board Size, CEO duality, Performance

## 1 Introduction

Corporate governance has received much attention in the current studies all over the world especially after many corporate scandals and the failures of some biggest firms around the world such as Commercial Bank (1991), Enron (2001), HIH Insurance Company (2001), Adelphia (2002) and World Com (2002) (Mizruchi, 2004). This resulted in the implementation of corporate governance codes and principles such as the US Sarbanes-Oxley Act (2002) which was considered to be the most sweeping corporate governance regulation in more than seven decades (Byrnes et al, 2003).

Studies carried out on the collapsed firms revealed that the board of directors and its committees lacked good supervision on the management. For example Enron manipulated its financial statements through off balance sheet financing. Therefore the board was unable to disclose the distorted statements as it lacked independence from senior executives (Deakin & Konzelmann, 2004). WorldCom materially overstated its earnings and finally filed for bankruptcy. The investigations showed that the audit committee failed to effectively see the managers' duties (Weiss, 2005).

Less consideration was given to the study of the Banking and Financial firms. The major reason cited is that the financial industry is a regulated industry; therefore corporate governance in this industry is not as important as in other industries (Hermalin & Weisbach, 2003).

However the Asian financial crisis of 1997 and the 2008 global financial turmoil which triggered Banking and Financial Institutions failures in both developed and developing countries have made the world to become aware of the bad corporate governance consequences (Mambondiani, 2012).

In Zimbabwe, from 1980-1990, banks operated under a semi-command economy dominated by foreign banks up until 1991 when the financial sector was liberalized as part of the Economic and Structural Adjustment Program (ESAP) (Mambondiani, 2012). During this phase less attention was being paid to Banking and Financial firms' corporate governance and risks were kept at minimal with less bank failures. The liberalisation measures were prescribed to open up and de-regulate the financial sector in an attempt to promote financial development in particular and economic growth in general .The turn of the millennium saw an emergence and expansion of indigenous banks in Zimbabwe which were declaring super profits at the close of each financial year from operations which were later to be declared illegal by monetary authorities such as illegal foreign currency dealings (Muranda, 2006)

However, there was ownership concentration in newly licensed indigenous banks, with the founders and their families as controlling shareholders and represented in top management and the board of directors (Mumvuma et al, 2003).

The instability in the Zimbabwean economy during the late 1990s and the early 21<sup>st</sup> century as a result of hyperinflation resulted in the collapse of 13 banking institutions, all of which were indigenous, licensed after the financial liberalization of 1991 (Mambondiani, 2012).

Although the banking sector was heavily affected by macro-economic factors, the issue of bad corporate governance has been a major concern.

<u>Bank</u>	Status	Reason	Cause	Date/
United	Liquidated	Liquidity constraints.	Poor risk management.	Period 1996
Merchant Bank	1	Financial distress	Board Absence.	
(UMB)			Insider lending.	
			Non-payment of loans.	
Trust Bank	Under	Under-capitalisation.	CEO dominance & abuse of power.	27/07/12
	curatorship	Liquidity constraints.	Non-banking activities.	
	1	1	Unserviceable insider loans.	
			Fraud.	
			Poor risk management.	
Royal Bank	Liquidated	Undercapitalization.	Poor Board oversight.	27/07/12
	1	Chronic liquidity	Poor Management Information	
		challenges.	Systems.	
		Persistent losses.	Non-performing loans.	
Barbican Bank	Liquidated	Liquidity constraints.	CEO dominance & abuse of power.	25/02/13
	_	Under-capitalisation.	Imprudent banking behaviours	
Interfin Bank	Under	Under-capitalisation.	Concentrated shareholding.	11/06/12
	curatorship	Liquidity constraints.	Abuse of corporate power.	
			Non-performing insider loans.	
			Poor board and management	
			oversight	
Genesis Bank	Liquidation	Under-capitalization	Incompetent Board of Directors.	11/06/12
		Liquidity challenges.		
Century Bank	Liquidation	Liquidity constraints.	Poor Board oversight.	2004
		Manipulation of	Poor asset and risk management.	
		financial statements.		

Table 1 Summary sample of failed banks

The RBZ prescribed new regulations that require an individual not to exceed 10% of the bank's shareholding so as to improve corporate governance in banks through a shift from owner-controlled to manager-controlled banks.

The regulations demand banks to have a minimum of 5 directors with at least 60% independent NEDs and it also recommends the separation of the roles of CEO and Board Chairperson [Bank Licensing, Supervision and Surveillance Guideline Number 1 (2004) on corporate governance].

## 2 Literature Review and Hypothesis Development

The Cadbury Committee Report (1992) broadly defined corporate governance as the system by which companies are directed and controlled and how the corporate activities and expectations of stakeholders are aligned. This system involves the combination of the board of directors, management and controls that guide the firm and is concerned with holding goals (Borerwe, 2004). The Cadbury Report is based on the agency theory which recommends that boards should have a majority of outside directors who are truly independent in nature. It also recommends CEO non-duality, and that board size is an important aspect for effective corporate governance.

## 2.1 Corporate Governance in Zimbabwe

Corporate governance depends on the quality of the country's macro-economic environment in terms of regulatory, fiscal, institutional and judicial structures, which in turn are influenced by a given country's political dispensation (Beck et al, 2001). After the Enron saga, a lot of questions have been raised regarding the effectiveness of such arrangements in an emerging setting such as Zimbabwe, which is characterized by an even less sophisticated investing public, paucity of financial information and, monopoly of financial knowledge and skills by a limited number of people (Tshumba, 2002).

Corporate activity in Zimbabwe is based on common law, with some Roman Dutch influence. Corporate Law was first embodied in the Companies Act (1951) and in the Zimbabwe Stock Exchange Act (1996). All registered companies in Zimbabwe, whether private or public are subject to the Companies Act. The Minister of Justice and the Registrar of Companies are empowered to investigate potential violation of the Act (Tshumba, 2002). The Zimbabwe Stock Exchange (ZSE) is a body corporate established by an Act of Parliament and has extensive regulatory powers. The body is under the direction of the Ministry of finance and is a self regulatory authority.

Zimbabwe is yet to have a developed system for measuring corporate governance as other economies. For this reason, it is highly recommended that a system for measuring corporate governance is implemented in Zimbabwe alongside a National Corporate Governance Code (Chimanya, 2012).

In Zimbabwe corporate governance has been gaining roots in response to initiatives by some stakeholders such as The Institute of Directors Zimbabwe (IODZ) who strongly believes that Zimbabwe should have its own national code on corporate governance that should take into account the country's peculiar corporate governance challenges. Notwithstanding these developments, it must be indicated that more formal corporate governance structures and institutions are relatively not widespread though a number of laws provide for governance structures for companies in Zimbabwe. These include:

- The companies Act (Chapter 24.03), which provides for governance of all companies incorporated in Zimbabwe.
- The Securities & Exchange Commission Act (Chapter 24.25), which provides among other things for governance of the stock exchange, investment advisors, security dealers, and collective investment schemes licensed by the Securities & Exchange Commission (SEC) in Zimbabwe.

In Zimbabwe, a number of corporate governance studies have been carried out in the financial sector. Studies by Chimombe (1983), Tshumba (2002), Muranda (2006), Njanike et al (2011) and Mambondiani (2012) revealed a series of poor corporate governance practices among a sample of surveyed banks in corrupt practices and dealings outside the scope of the banking industry and which banks were unwilling to disclose.

## 2.2 Corporate governance and Banking and Financial Institutions

The Banking and Financial industry is the most heavily regulated sector worldwide due to its sensitive role that it plays in the economic system as liquidity guarantors, originators of non-market finance, information brokers between lenders and borrowers and payment system operators (Gorton and Winton, 2003). Therefore economic

prosperity and advancement heavily depend on the services provided by banks and its efficiency lowers the capital costs of firms, increase capital formation and boost productivity growth (Levine, 2004).

The failure of an individual bank may affect the whole Banking and Financial sector in the economy either via inter-bank linkages with the ailing bank or because of the panic provoking bank runs on other non-distressed banks in the same economy thereby destabilizing the economic system as a whole (Calomiris, 2007).

Therefore Banking and Financial firms need to align the interests of shareholders and other stakeholders including depositors and the government thereby making their corporate governance of great importance to the financial system of any country. This determines the key role of the Board of Directors and senior management for the safety and soundness of their operations. This places more emphasis on the board structure that promotes efficiency on the appointment of adequate board of directors capable of exercising independent judgments of the views of management, political interests or inappropriate outside interest (Basel committee on Banking Supervision, 2006).

## 2.3 Non-Executive Directors (NEDs) and bank performance

The Cadbury Report (1992) states that a firm's degree of independence is measured by the presence of NED's who are perceived to be independent of executive directors and thus have more incentive to do their role more effectively.

Previous studies which investigated the relationship between board composition and banks performance as measured by ROA and ROE provided inconsistence results. AlManaseer et al (2012) and Pathan et al (2007) found a positive relationship between bank performance and NEDs in Jordan and Thailand respectively concluding that more board independence is associated with better performance.

On the other hand, a negative relationship has been found in Jordan (Bino and Tomar, 2012) and Ghana (Biekpe, 2006) all using ROA and ROE as measures of performance.

However, Praptiningsih (2010) in four Asian countries found no significant relationship between the proportion of NEDs and bank performance using ROA and ROE. Belkhir (2004) using the same performance measure found that the relationship was still insignificant in the years leading to the inception of the Sarbanes-Oxley Act (1997-2002) in USA.

However, these studies were carried out in countries with developed Corporate Governance systems governing firm operations. This study seeks to measure the same aspects of Banking and Financial firms' performance using ROA and ROE in Zimbabwe a country with a less developed corporate governance system.

Therefore from the above literature, the following hypothesis can be drawn

• H1: There is no significant relationship between the proportion of NEDs and the performance of Banking and Financial firms in Zimbabwe.

## 2.4 Board size and firm performance

Board size is another important attribute of corporate governance and studies identified it as having an impact on the effectiveness of the board in accomplishing its responsibilities (Prabowo, 2010). In corporate governance, the earliest literature on board size is by Lipton and Lorch (1992) and Jensen (1993) and they both emphasized its importance in the accomplishment of tasks.

Andres and Vallelado (2008) studied 69 commercial banks operating in Spain, Italy, US, Canada, UK and France over the period 1995-2005. Their findings concluded that the inclusion of more directors in boards is positively associated with better performance, as measured by ROA. Ruigrok et al (2006) added that large boards have higher chances of linking the firm with external resources thereby bringing external information from the outside to help in decision making.

On the other hand, (Neill & Dulewicz, 2010) argued that large boards usually affect team relationship and cohesion. Pathan et al (2007) using a dataset of commercial banks in Thailand over the period 1999-2003, also obtained a negative relationship between board size and performance measured by ROA and ROE.

However, Zulkafli and Samad (2007) in their analysis of a sample of 107 listed banks in nine countries of Asian Emerging markets (India, Singapore, Taiwan, Korea, Indonesia, Malaysia, Philippines, Thailand, Hong Kong), concluded that board size is not significantly correlated with performance measures such as ROA.

In the Zimbabwean context, the Board of Directors of Trust Bank of Zimbabwe in 2004 though large claimed that they were unaware of a scenario were a significant amount of bank loans were non-performing and were granted without any formal agreement facilities.

Therefore from this literature, the following hypothesis can be drawn

• H2: There is no significant relationship between board size and the performance of Banking and Financial firms.

## 2.5 CEO Duality and Firm Performance

The Cadbury Committee Report (1992) recommends the separation of the role of CEO and Board Chairperson so as to ensure a clear division of responsibilities and thus combining the two roles indicates bad corporate governance. This is because the board is expected to monitor the operations of the CEO and his management team. The Agency theory predicts that CEOs as agents of shareholders do not always act in the best interest of shareholders and may abuse power as they may have unfettered powers in decision making (Fonteyn 2002).

On the other hand, the stewardship theory supports CEO duality citing that it may improve firm performance. Larcker and Tayan (2011) added that CEO duality allows firms to make speedier decisions and react promptly to new information than non-duality as the former eliminates an extra chain of command.

However, Dalton et al. (1998) conducted a meta-analysis of 31 studies, concluding that CEO duality does not affect performance and also that firm size does not moderate the duality-performance relation. Dahya and Travlos (2000) review ten studies on CEO duality and found the same results.

Although these different empirical studies carried out in different economies produced mixed results, non duality has received considerable support as a corporate governance mechanism in resolving agency problems. The Banking Act of Zimbabwe (Chapter 24.20) also recommends non-duality. However under these regulations, the Zimbabwean Banking sector is still struggling as evidenced by the closure of many Banking and Financial firms.

Therefore from this literature, the following hypothesis can be drawn

• H3: There is no significant relationship between Role duality and the performance of Banking and financial firms.

The issue of corporate governance is considered to involve a number of complex indicators, which face substantial measurement error due to the complex nature of the interaction between governance variables and performance indicators. However, the purpose of this study is to examine selected corporate governance variables namely Board composition, Board size and CEO duality and how they influence performance based on ROA and ROE. The study also gives due recognition to the control variables of bank size and debt, and the variables are carefully chosen because of data availability and measurement.

## 3 METHODOLOGY

## 3.1 Research Design

The study used an explanatory research design to determine if there is a relationship between board composition (the proportion of NEDs on board, board size and CEO duality) and performance (ROA & ROE). A case study design was also suitable as the study focused on studying a case of Banking and Financial firms listed on the ZSE.

## 3.2 Sample and Data

Secondary data related to performance measures, board composition characteristics and control variables from 2009 to 2012 were collected from the ZSE website. For the six (6) Banking and Financial firms listed on the ZSE, 24 observations were obtained as shown in Appendix 1.

## **INSERT APPENDIX 1**

Appendix 2 summarizes the dependent, independent and control variables and their proxies.

## INSERT APPENDIX 2

Primary data was drawn from a sample of twenty two (22) expects in the Banking and Financial Sector using closed ended questionnaires and structured interviews. Twelve (12) respondents completed and returned the questionnaires and also responded to interviews giving a response rate of 55.55%. Baruch (1999) indicated that a response of approximately 35% is reasonable.

## 3.3 Data presentation and Analysis

The relationship between the independent variables and the dependent variables were presented on scatter graphs. Primary data was analysed using the Chi-squared test in order to determine if there is any relationship between board composition and performance. Pearson correlation analysis was performed in order to obtain an understanding of the relationship among the independent variables, dependent variables and control variables in the research study. To measure the relationship among these variables, the study used the Ordinary Least Squares (OLS) regression model. Statistics of frequencies such as; percentages, means, standard deviation, maximum and minimum are used to describe the patterns of data.

## 4 Results

## 4.1 Linear representation of Secondary data

The graphs below represent the linear relationship between the explanatory variables (X-axis) and the explained variables (Y-axis)

Both X-axis and Y-axis represents percentages (%)

## 4.1.1 Linear representation of NEDs and ROA

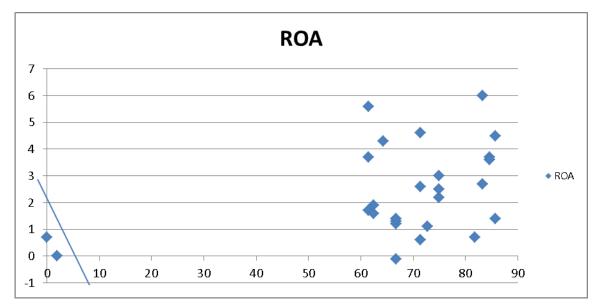
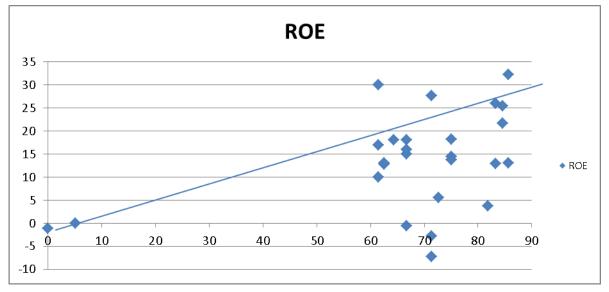


Fig 1 NEDS & ROA (y = 0.067 + 0.034x)

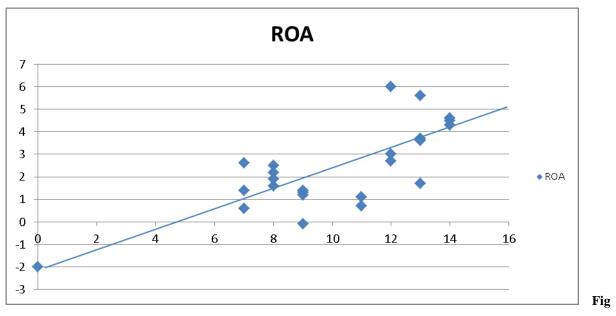
## 4.1.2 Linear representation of NEDs and ROE



## Fig 2 NEDs & ROE (y= -1.12 + 0.22x)

Figs 1 & 2 show that there is no linear relationship between the proportion of NEDs, ROA and ROE respectively as represented by the scatter points which are scattered away from the lines of regression y = 0.067 + 0.034x and y = -1.12 + 0.22x respectively.

## 4.1.3 Linear representation of Board Size and ROA



## Fig 3 BSIZE & ROA (y = -2.04 + 0.44x)

## 4.1.4 Linear representation of Board Size and ROE

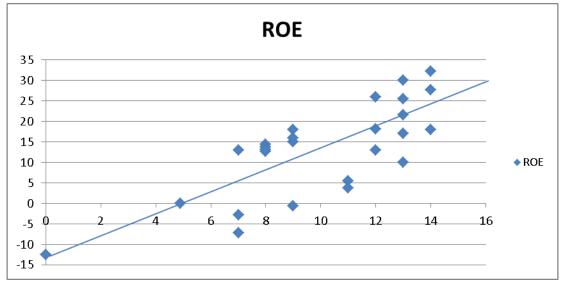
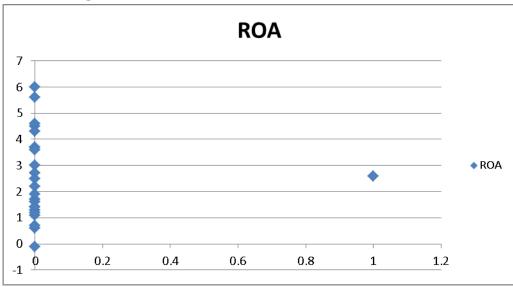


Fig 4 BSIZE & ROE (y = -12.5 + 2.57x)

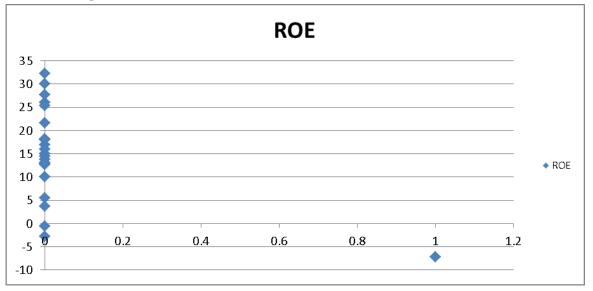
Figs 3 & 4 shows that, though not very strong, there is a relationship between Board Size (BSIZE), ROA and ROE respectively as represented by scatter points scattered around the line of regression y = -2.04 + 0.44x and y = -12.5 + 2.57x respectively.



## 4.1.5 Linear representation of Role and ROA

Fig 5 ROLE & ROA (y = 2.57 +0.03x)

## 4.1.6 Linear representation of Role and ROE



## Fig 6 ROLE & ROE (y = 15.69 -22.89x)

Figs 5 & 6 show that there is co-linearity among the scatter points and lines of regression (y = 2.57 + 0.03x) for ROA and y = 15.69-22.89x for ROE cannot be plotted. This indicated no relationship between the explanatory variable (ROLE) and the explained variables ROA and ROE respectively.

## 4.2. Analysis of variables from secondary data

## **4.2.1.** Pearson correlation coefficient of variables

Variables	ROA	ROE	NEDs	BSIZE	ROLE	BAS	DEBT
ROA		0.5953	0.1844	0.6782	-0.001	-0.0417	-0.0921
ROE			0.1899	0.6474	0.0142	0.2508	0.3674
NEDs				0.1321	-0.0028	0.5161	0.281
BSIZE					0.3031	-0.1376	-0.0312
ROLE						0.2022	0.5831
BAS							0.03

 Table 2 Pearson correlation coefficient

Table 3 indicates a positively weak association between the explanatory variable proportion of NEDs and both explained variables ROA (0.1844) and ROE (0.1899). This indicates that an increase by one non-executive director will only increase the current ROA mean by 18.44% and ROE mean by 18.99%.

A strong positive association is found between the explanatory variable Board size and both explained variables ROA (0.6782) and ROE (0.6474). This indicates that an increase in board size by a single individual will increases ROA by 67.82% and ROE by 64.74%.

Role duality was found to have a very weak negative relationship both on ROA (-0.001) and ROE (0.0142).

## 4.2.3Distribution of variables

VARIABLE	Obs	Mean	Std.Dev	Mean	Max	
ROA	24	.0257333	.0162356	0008	.06	
ROE	24	.1473583	.1000208	0721	.322	
NED	24	.7257292	.0872296	.6154	.8571	
BSIZE	24	10.58333	2.518051	7	14	
ROLE	24	0.0416667	.2041241	0	1	
BAS	24	8.582021	.5107323	7.5989	9.779	
DEBT	24	.8262208	.0774152	.6143	.9333	

## TABLE 3 Variables distribution

Table 4 shows an average bank performance of 2.57%, ranging from -0.8% to 16.24% under ROA; average bank performance is 14.74%, ranging from -7.21% to 32.2% under ROE. From these descriptive statistics, it appears that banks have lower performance as compared to non-financial firms. Al-Sahid (2010) in Kuwait found that the mean value for ROA and ROE is 9% and 25% respectively in non-financial firms. This could be related to the fact that the world financial crisis starting in 2007 affected banks more than non-financial firms.

The average proportion of NEDs is 72.57% ranging from 61.54% to 85.71% suggesting that NEDs represent the majority of the Zimbabwean bank boards. The mean value is above the 60% which is recommended by the Banking Act (chapter 24.20) meaning that on average the listed banks are complying with the rules and regulations of the banking sector

CEO duality has a mean value of 0.0417 indicating that in the period under study, Zimbabwean listed Banking and Financial firms were complying with the rules and regulations for non-duality.

The average Board size is 10.58 members, ranging from 7 to 14 members. The Cadbury report recommends an average of eight to ten directors for effectiveness suggesting that Zimbabwean Banking and Financial firms prefer large boards.

For the control variables, the mean debt ratio of 82.62% ranging from 61.43% to 93.33% indicating that banking and financial institutions in Zimbabwe are heavily financed by debt capital. The base assets mean value of 8.582 (expressed as a logarithm of total assets) indicating that the banking and financial institutions in Zimbabwe have a higher asset base.

## 4.3 Regression analysis of variables

## 4.3.1 Chii-squared regression on NEDs and performance

H1: there is no significant relationship between the proportion of NEDs and performance of Banking and Financial firms in Zimbabwe.

**X** <sup>2</sup>Statistics (0.05)(16) = 26.296

Reject H0 if X <sup>2</sup>cal is greater than 26.296

## See appendix 3 & 4 for more information

Since  $X^2$  Cal (17.95) is less than  $X^2$ (0.05) (16) result of 26.296, the null hypothesis (Ho) is accepted and concluded that at 5% level of significance, there is no significant relationship between the proportion of NEDs and performance of Banking and Financial firms in Zimbabwe.

These results were supported by the OLS regression results which also found no significant relationship between the proportion of NEDs and performance.

#### 4.3.2OLS Regression on NEDs and performance

	ession on 1 (HB	s on perior manee			
ROA	Coef	Std.Err	t	p>t	[95% Conf. Interval]
NED	.0298815	.0328409	0.91	0.375	0391148 .0988778
ROE					
NED	.0332673	0.1898567	0.18	0.863	3656067 .4321414

#### Table 4 Regression on NEDs on performance

## See Appendix 9 & 10

Based on the t-statistic values on ROA (0.91) and ROE (0.18) which are less than 2, the proportion of NEDs on board is insignificant to performance and the null hypothesis is accepted. Though positive coefficients on ROA (0.03) and ROE (0.033) are obtained, they are very small and insignificant to influence the relationship.

The above results indicates that in Zimbabwe increasing the proportion of NEDs on boards of Banking and Financial firms will not necessarily translate to the improvement of performance in terms of ROA and ROE. The results contradict the agency theory which argued that the presence of more NEDs on board improves firm performance.

Although no significant relationship was found between NEDs and performance, further tests were carried out on Board size in order to find out if the size of the board influences performance in the Banking and Financial sector of Zimbabwe.

#### 4.3.3Chi-squared regression of Board Size and Performance

H2: there is no significant relationship between board size and performance of Banking and Financial firms in Zimbabwe.

 $X^{2}(0.05)(16) = 26.296$ 

Reject H0 if X <sup>2</sup>cal is greater than 26.296

#### See appendix 5 & 6 for more information

Since X2 Cal (14.59) is less than 26.296, the null hypothesis (Ho) is accepted and concluded that at 5% level of significance, there is no significant relationship between board size and performance of Banking and Financial firms in Zimbabwe.

However, these results contradict the findings of the OLS regression which found a significant relationship between board size and performance.

#### **4.3.4OLS Regression on board size and performance**

			F		
ROA	Coef	Std.Err	t	p>t	[95% Conf. Interval]
BSIZE	.0043618	.0011607	3.76	0.001	.0019232 .0068003
ROE					
BSIZE	.0252481	0.00671	3.76	0.001	.0111508 .0393453

Table 5 OLS Regression on board size and performance

#### See Appendix 9 & 10

Based on the t-statistic values on both ROA (3.76) and ROE (3.76), the null hypothesis is rejected indicating a significant relationship between board size and performance. Board size has positive coefficients both on ROA (0.0043) and ROE (0.025) indicating that an increase by one board member will result in an increase on ROA and ROE by 0.4% and 2.5% respectively. This indicates that although there is a significant relationship between board size and performance is very low. Therefore Banking and Financial firms in Zimbabwe are better off if they maintain the current sizes of their boards rather than adding more directors.

Further tests were carried out to find out whether performance is affected by role duality.

## 4.3.5 Chii squared for Role and Performance

H3: there is no significant negative relationship between role duality and performance of Banking and Financial firms in Zimbabwe.

## $X^{2}(0.05)(16) = 26.296$

Reject H0 if X <sup>2</sup>cal is greater than 26.296

#### See appendix 7 & 8 for more information

Since X2 Cal (13.97) is less than 26.296, the null hypothesis (Ho) is accepted and concluded that at 5% level of significance, there is no significant relationship between role duality and the performance of Banking and Financial firms in Zimbabwe.

These results support the findings of OLS regression which found the same results.

## 4.3.6.OLS Regression on Role and performance

#### Table 6: The relationship between role duality and performance

ROA	Coef	Std.Err	t	p>t	[95% Conf. Interval]
ROLE	.0058667	.0184128	0.32	0.754	0328171 .0445505
ROE					
ROLE	0647657	0.106446	-0.61	0.550	2884005 .1588691

## See Appendix 9 & 10

Based on the t-statistic values on ROA (0.32) and ROE (-0.61) the null hypothesis is accepted concluding that Role duality is not significantly related to performance. These results support H3 which predicted the same. However, based on the coefficients of the model, Role duality is negatively associated with ROE (-0.0648) and positively related to ROA (0.0059). However the magnitudes of the coefficients are very small to influence any changes.

However, results from the research indicated that the above measured variables cannot account for the absolute performance of Banking and Financial firms. During the period under study, other variables were also found to have influenced the performance of Banking and Financial firms in Zimbabwe.

#### 4.4. R-Squared value analysis

The R-squared value of regression is the fraction of the variation in the dependent variable that is accounted for (or predicted by) the independent variables. The difference between R-squared and one is accounted by some other factors outside the scope of the study (Gujarati, 2004).

Regression on	No. of obs	F(5,18)	Prob>F	<b>R-Squared</b>	Adjusted F Squared	٤-
ROA	24	4.17	.0108	0.5366	0.4079	
ROE	24	5.22	0.003	0.5919	0.4786	

#### **TABLE 7 R-Squared value analysis**

#### See Appendix 9 & 10

The results indicated that 53.66% of the dependent variable (ROA) and 59.19% of ROE results are being interpreted by the independent variables under study (proportion of NEDs, BSIZE & ROLE). Therefore 46.34% of ROA and 40.81% of ROE are being accounted for by other factors which are outside the scope of this study. Information drawn from the primary research indicated that the performance of the Banking and Financial sector in general was heavily being affected by macro-economic factors which include;

## 4.4.1. Political uncertainty

The period under study, Zimbabwe was under the Government of National Unity (GNU) made up of parties with different political and economical ideologies. The RBZ is under the ministry of finance which was headed by the MDC-T. On the other end, ZANU-PF headed the Indigenization and Youth Empowerment Ministry which was advocating for the indigenisation of the foreign owned banks an idea which was being opposed by the Finance Ministry in collaboration with the RBZ Governor. Three banks under study (Baclays, BANC abc and NMB) have foreign ownership.

Political risk is a key factor for capital flow and financial markets, implying that political instability may significantly affect both bank development and operational efficiencies.

## 4.4.2. Economic challenges

Results from the research indicated that economic challenges such as low liquidity levels that hit Zimbabwe for a decade (1998-2008) left a big dent that is difficult to erase from the economic setup. This restricts other activities which are meant to increase the capacity of banks and boost their operations.

#### 4.4.3. Social problem

Low income levels and high cash withdrawals mainly after month-end salaries leave the banks with limited funds to generate income contributing to operational problems in the Banking and Financial sector of Zimbabwe. Results from the research indicated that an estimated amount of \$4 billion dollars is believed to be circulating in the informal sector thereby affecting the operations of the Banking and Financial firms in Zimbabwe. In developing nations most people do not keep their money in the banks.

## 4.4.4. Technological challenges

Periodic changes in technology are also a challenge to Zimbabwean Banking and Financial firms in trying to match international standards. Results from the study indicated that the banks under study have an average size of 8.58 (expressed as a logarithm of assets) almost the same as Kuwait 8.62 (Al-Sahid, 2010) which is quite high in an economic setup like Zimbabwe. This large asset base lowers the ROA ratio.

## 4.4.5. Legal challenges

Banking and Financial firms in Zimbabwe are finding it hard to meet the \$100 million regulatory requirements on capital, liquidity and credit restrictions by the end of 2013. Although this helps to stabilize the banking operations in the near future, Banking and Financial firms are struggling to meet the target.

#### **5** Conclusions

Based on the results drawn from the Chii square test and the OLS regression models which concluded that there is no relationship between the proportion of NEDs on board and the performance of Banking and Financial firms in Zimbabwe, the research can conclude that the Banking Act (Chapter 24.20) recommendation of a minimum of 60% representation by NEDs on board is just a matter of numbers which is failing to translate to the improvement in performance. Based on the weaker association of NEDs on both ROA and ROE, the research can conclude that an increase or decrease in the proportion of NEDs will have a very small insignificant change in performance under the same measures.

Based on the results drawn from the Chii square test which concluded that there is no relationship between board size and performance, the research can conclude that respondents in the Banking sector do not value the size of the board as a contributor to performance. On the other hand, the results based on the information drawn from the financial statements and measured under OLS regression, board size greatly influences performance of Banking and Financial firms. Therefore the research can conclude that board size influence performance of banks in Zimbabwe.

However, based on the small coefficients on the regression, an increase in the size of the board will not greatly improve performance and the firms under study are better off if they maintain their current board sizes.

Based on the results drawn from the Chii square test and OLS regression which concluded that there is no significant relationship between Role duality and performance, the research can conclude that the separation of the roles of CEO and Board Chairperson though good, does not necessarily translate to improved performance in Zimbabwean Banking and Financial sector.

However the results from the study also indicate that factors which are outside the scope of this study accounts for the largest part of the performance of Banking and Financial firms.

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2011

2012

0.012

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0.16

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Banking	and Financia	al firms' info		PENDIA I				
CBZ	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.0268	0.1285	0.1667	0.8333	12	0	8.6556	0.8602
2010	0.037	0.216	0.1538	0.8462	13	0	8.8369	0.8753
2011	0.036	0.254	0.1538	0.8462	13	0	9.0235	0.887
2012	0.045	0.322	0.1429	0.8571	14	0	9.0875	0.8686
ZB	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.0256	-0.0721	0.2857	0.7143	7	1	8.0971	0.6143
2010	0.0064	-0.0279	0.2857	0.7143	7	0	8.2979	0.7682
2011	0.0246	0.1441	0.25	0.75	8	0	8.4355	0.8002
2012	0.022	0.1381	0.25	0.75	8	0	8.5142	0.7994
NMB	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.06	0.26	0.1667	0.8333	12	0	7.5989	0.7842
2010	0.007	0.037	0.1818	0.8182	11	0	8.0122	0.8169
2011	0.03	0.1818	0.25	0.75	12	0	8.2235	0.8603
2012	0.0462	0.2772	0.2857	0.7143	14	0	8.3551	0.8634
	T	1	1				1	•
FBC	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.0365	0.1	0.3846	0.6154	13	0	8.2156	0.701
2010	0.0173	0.3	0.3846	0.6154	13	0	8.3734	0.7387
2011	0.0561	0.17	0.3846	0.6154	13	0	8.4465	0.7345
2012	0.0431	0.18	0.3571	0.6429	14	0	8.5933	0.7752
ABC	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.014	0.13	0.1429	0.8571	7	0	9.6452	0.9059
2010	0.013	0.15	0.3333	0.6667	9	0	9.779	0.9272
						-		

## **APPENDIX 1**

BARC	ROA	ROE	ED	NED	BSIZE	ROLE	BAS	DEBT
2009	0.0105	0.055	0.2727	0.7273	11	0	8.3597	0.865
2010	-0.0008	-0.0057	0.3333	0.6667	9	0	8.2277	0.8096
2011	0.0164	0.1274	0.375	0.625	8	0	8.415	0.8711
2012	0.0189	0.1312	0.375	0.625	8	0	8.4495	0.856

0.6667

0.6667

9

9

0

0

9.0888

9.2369

0.9333

0.9138

0.3333

0.3333

## **APPENDIX 2**

## Summary of Variables Measurement

Name of variables	Acronym	Measurement
Independent variable		
Non-executive directors	NED	The proportion of NEDs to total number of directors on board.
Board Size	BSIZE	The total number of directors on the board.
CEO Role Duality	ROLE	The proportion of CEOs who doubles as the chairperson of the
		board.
Dependent Variables		
Return On Assets	ROA	Earnings Before Interest and Tax (EBIT) divided by the net book value of assets
Return on Equity	ROE	Earnings Before Interest and Tax (EBIT) divided by the book value of equity and reserves.
Control Variable		
Bank Size	BAS	The book value of total assets of the bank.
Leverage/Debt proportion	DEBT	The percentage of total liabilities to total assets

## **APPENDIX 3**

## The relationship between the proportion of NEDs and performance

	Strongly	Agree	Neutral	Disagree	Strongly	Size	Total	Mean
	Agree		-	-	disagree	( <b>n</b> )	points	Points
Likert Scale Variables	5	4	3	2	1			
NEDs with 60% proportion	2	4	3	2	1	12	40	3.33
improves financial								
performance								
NEDs are good monitors of	3	4	2	3	0	12	43	3.58
management (Agency								
theory)								
NEDs act independently to	2	2	4	3	1	12	37	3.08
improve performance								
NEDs evaluate and put	2	3	3	4	0	12	39	3.25
Executive directors under								
pressure								
NEDs have full knowledge	0	2	2	3	5	12	25	2.08
of their duties as directors								
Grand Totals	9	15	14	15	7	60	184	3.07

## APPENDIX 4 CHII SQUARED CALCULATED FOR NEDs

Observed (O)	Expected (E)	О-Е	( <b>O-E</b> )2	( <b>O</b> - <b>E</b> )2
				E
2	1.8	0.2	0.04	0.022222222
3	1.8	1.2	1.44	0.8
2	1.8	0.2	0.04	0.022222222
2	1.8	0.2	0.04	0.022222222
0	1.8	-1.8	3.24	1.8
4	3	1	1	0.333333333
4	3	1	1	0.333333333
2	3	-1	1	0.333333333
3	3	0	0	0
2	3	-1	1	0.333333333
3	2.8	0.2	0.04	0.014285714
2	2.8	-0.8	0.64	0.228571429
4	2.8	1.2	1.44	0.514285714
3	2.8	0.2	0.04	0.014285714
2	2.8	-0.8	0.64	0.228571429
2	3	-1	1	0.333333333
3	3	0	0	0
3	3	0	0	0
4	3	1	1	0.333333333
3	3	0	0	0
1	1.4	-0.4	0.16	0.114285714
0	1.4	-1.4	1.96	1.4
1	1.4	-0.4	0.16	0.114285714
0	1.4	-1.4	1.96	1.4
5	1.4	3.6	12.96	9.257142857
TOTAL				17.95238095

**APPENDIX 5** 

## The relationship between Board size and performance

	Strongly	Agree	Neutral	Disagree	Strongly	Total	Size	Mean
	Agree				disagree	points	<b>(n)</b>	
	5	4	3	2	1			
Large Board size influence	3	4	4	1	0	45	12	3.75
financial performance								
Board size influence skills	3	4	3	2	1	45	12	3.75
diversity								
Larger boards perform	2	2	4	3	1	37	12	3.08
better than smaller boards								
Larger boards do not lead to	1	2	2	3	4	29	12	2.42
conflict of interests								
Larger boards influence	4	3	3	2	0	45	12	3.75
strong board committees								
Grand Totals	13	16	15	11	6	202	60	3.35

Source: Primary data

## APPENDIX 6 CHII SQUARED CALCULATED FOR BOARD SIZE

Observed (O)	Expected	О-Е	(O-E)2	<u>(O - E)2</u>
	(E)			T.
2	2.6	0.4	0.16	E
3	2.6	0.4	0.16	0.061538462
3	2.6	0.4	0.16	0.061538462
2	2.6	-0.6	0.36	0.138461538
1	2.6	-1.6	2.56	0.984615385
4	2.6	1.4	1.96	0.753846154
4	3.2	0.8	0.64	0.2
4	3.2	0.8	0.64	0.2
2	3.2	-1.2	1.44	0.45
2	3.2	-1.2	1.44	0.45
3	3.2	-0.2	0.04	0.0125
4	3	1	1	0.333333333
3	3	0	0	0
4	3	1	1	0.333333333
2	3	-1	1	0.333333333
3	3	0	0	0
1	2.2	-1.2	1.44	0.654545455
2	2.2	-0.2	0.04	0.018181818
3	2.2	0.8	0.64	0.290909091
3	2.2	0.8	0.64	0.290909091
2	2.2	-0.2	0.04	0.018181818
0	1.2	-1.2	1.44	1.2
1	1.2	-0.2	0.04	0.033333333
1	1.2	-0.2	0.04	0.033333333
4	1.2	2.8	7.84	6.533333333
0	1.2	-1.2	1.44	1.2
TOTAL				14.58522727

**APPENDIX 7** 

## The relationship between Role duality and performance

	Strongly Agree	Agree	Neutral	Disagree	Strongly disagree	Siz e (n)	Total point s	Mean
	5	4	3	2	1			
CEO duality negatively affects performance	4	4	3	1	0	12	47	3.92
CEO duality enhances CEO board dominance	4	5	2	1	0	12	48	4
CEO duality reduces board independence	3	3	4	1	1	12	42	3.5
Non-duality enhances the power of the board	4	3	3	2	0	12	45	3.75
CEO duality speeds decision making	2	2	2	3	3	12	33	2.75
Grand Totals	17	17	14	8	4	60	215	3.58

Source: Primary data

## APPENDIX 8 CHII SQUARED CALCULATED FOR ROLE DUALITY

Observed (O)	Expected (E)	О-Е	(O-E)2	<u>(O - E)2</u>
				Е
4	3.4	0.6	0.36	0.105882353
4	3.4	0.6	0.36	0.105882353
3	3.4	-0.4	0.16	0.047058824
4	3.4	0.6	0.36	0.105882353
2	3.4	-1.4	1.96	0.576470588
4	3.4	0.6	0.36	0.105882353
5	3.4	1.6	2.56	0.752941176
3	3.4	-0.4	0.16	0.047058824
3	3.4	-0.4	0.16	0.047058824
2	3.4	-1.4	1.96	0.576470588
3	2.8	0.2	0.04	0.014285714
2	2.8	-0.8	0.64	0.228571429
4	2.8	1.2	1.44	0.514285714
3	2.8	0.2	0.04	0.014285714
2	2.8	-0.8	0.64	0.228571429
1	1.6	-0.6	0.36	0.225
1	1.6	-0.6	0.36	0.225
1	1.6	-0.6	0.36	0.225
2	1.6	0.4	0.16	0.1
3	1.6	1.4	1.96	1.225
0	0.8	-0.8	0.64	0.8
0	0.8	-0.8	0.64	0.8
1	0.8	0.2	0.04	0.05
0	0.8	-0.8	0.64	0.8
3	0.8	2.2	4.84	6.05
TOTAL		1	1	13.97058824

## **APPENDIX 9**

Variable	Obs	Mean	Std. Dev.	Min	Mex
rue	24	-0257333	.0162356	0008	.06
ned	24	.7257292	-0672296	-6154	.8571
bsize	24	10.58333	2.518051	7	14
role	24	.0416667	.2041241	0	1
hes	24	8.582021	.5107323	7.5989	9.779
debt	24	-8262208	.0774152	-6143	. 9333

#### . reg roa ned bsize role bas debt

Source Nodel Residual	55 .003753162 .002809512		NS 00650632 00156084		Number of obs F(5, 18) Prob > F R-squared Adj R-squared	= 4.17 = 0.0108 = 0.5366
Total	-006062673	23 .0	00263594		Root MSE	= .01249
rœ	Coef.	Std. Grr	. t	₽> t	[95% Canf.	Interval]
ned	- 0296815	.0328409	0.91	0. 375	0391148	.0988778
bsize	-0043618	-0011607	3.76	0.001	-0019232	.0068003
role	.0058667	-0184128	0.32	0.754	0328171	-0445505
185	.0013416	.0071013	0.19	0.852	0135776	-0162608
debt	0512745	.0611459		0.413	1797372	-0771881
_cons	- <b>. 0115083</b>	-0518535	-0.22	0.827	1204484	- 0974 31.8

## \_cons **REGRESSION ON ROA**

#### **APPENDIX 10 REGRESSION ON ROE**

. SUM

Variable	Obs	Mean	Std. Dev.	Min	Mex
гое	24	.147583	-1000208	0721	. 322
ned	24	.7257292	-0872296	.6154	-8571
bsize	24	10.58333	2.518051	7	14
role	24	.0416667	.2041241	0	1
has	24	8.582021	.5107323	7.5989	9.779
debt	24	-8262208	.0774152	.6143	.9333

#### . reg roe ned bsize role bes debt

Source	55	đ		MS		Number of abs F(5, 18)	
Mode'l Residua'l	. 136198873 . 093896911	5 18		239775 216495		Prob > F R-squared Adj R-squared	= 0.0039 = 0.5919
Total	. 230095785	23	-010	004165		Root MSE	= .07223
гое	Coef.	Std.	Err.	t	P> t	[95% Conf.	Interval]
ned bsize	.0332673 .0252481	-1898	567 671	0.18 3.76	0.863	3656067	.4321414
role has	0647657 0378264	_106 _0410	446	-0.61 0.92	0.550	2884005	.1588691 .1240757
debt	.2274244	.3534	901	0.64	0.528	5152307	. 9700796
cons	6538248	-2997	699	-2.18	0.043	-1.283618	0240317